
City of Merced

MEMORANDUM

DATE: September 18 and 19, 2018
TO: Planning Commission
FROM: Kim Espinosa, Planning Manager, and Michael Hren, Principal Planner
SUBJECT: Overview of Commercial Cannabis Business Permit Applications for Dispensaries/Retail Sales

The City of Merced received 22 complete applications for retail cannabis dispensaries in March 2018 (see map at Attachment A). [There were actually 24 applications submitted, but one was disqualified and one didn't pass Phase 1.] Only four dispensaries may be approved under the City's cannabis ordinance. On August 30, 2018, the City released the rankings for the Commercial Cannabis Business Permits for Dispensaries/Retail Sales, including the top four applications which are having public hearings before the Planning Commission on September 18 and 19, 2018 (Agenda Items 4.2, 4.3, 4.4, and 4.5).

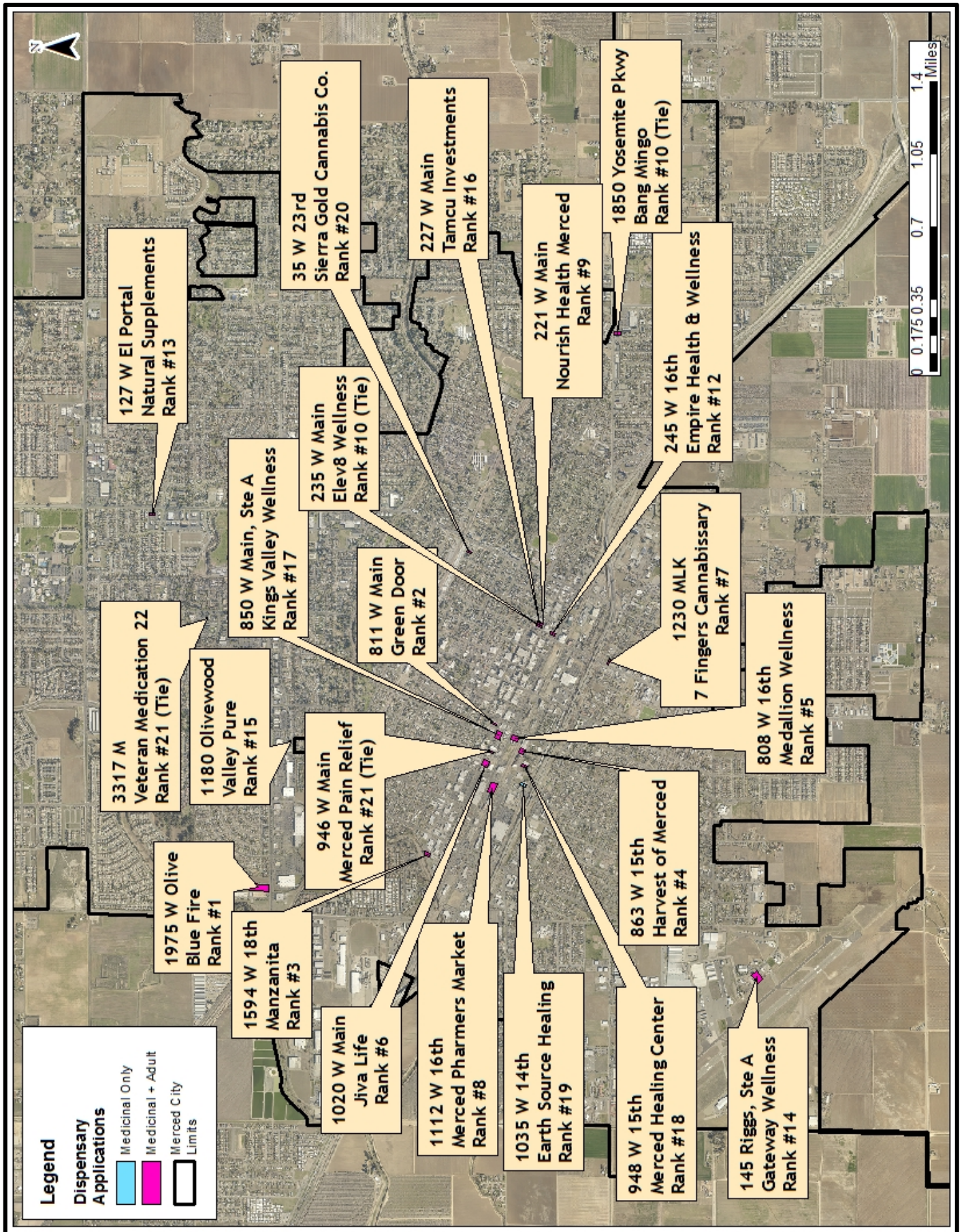
A Selection Committee of City Manager Steve Carrigan, Police Chief Chris Goodwin, and Director of Development Services Scott McBride reviewed the applications and scored them based on merit-based criteria established by the City Council. All the proposed business owners were also subject to a detailed background check by the Police Department.

A total score of 100 points was possible for each application. Points were awarded based on non-discretionary facts, such as public/neighborhood outreach programs, parking, business hours, previous experience and qualifications of the owners, access to capital, inclusion of certain safety features, and local residency. There were 29 points awarded at the discretion of the Selection Committee based on enhanced security measures, community benefits, and other outstanding features above the minimum requirements of the applications. The total scores of the reviewers were divided by three for an average score. The applications were ranked based on that average score. A copy of those detailed scores for all 22 applications, along with a summary of the rankings, is included at Attachment B.

At the September 5, 2018, Planning Commission meeting, all the Planning Commission members were provided with 2 CD's with redacted copies of all 22 dispensary applications for review. (Personal, sensitive information, such as social security numbers, home addresses and phone numbers, bank account numbers and information, Live Scan forms, Driver's Licenses, etc., were redacted by City Staff.) One printed copy of each redacted application was also made available in the Planning Department offices on the 2nd floor of the Merced Civic Center during regular business hours, starting on September 6, 2018.

Attachments

- A) Map of Dispensary Application Locations
- B) Final Scores of City Selection Committee for Cannabis Dispensary Applications



ATTACHMENT A

FINAL SCORES (as of 8/16/18)

City of Merced

Merit Based Selection Criteria for Commercial Cannabis Business Permits
Summary of Selection Committee Scores for Dispensaries and Rankings

Selection Committee Scores

| <u>Commercial Cannabis Business Permit Applications for Dispensaries</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> | <u>TOTAL SCORE</u> | <u>AVERAGE SCORE</u> | <u>RANKING</u> |
|---|--------------------|--------------------|--------------------|--------------------|----------------------|----------------|
| CCBP #18-06R ("Blue Fire") at 1975 W Olive Ave | 99 | 99 | 97 | 295 | 98.333 | 1 |
| CCBP #18-10R ("Green Door") at 811 W Main St | 98 | 98 | 96 | 292 | 97.333 | 2 |
| CCBP #18-17R ("Manzanita") at 1594 W 18th St | 97 | 97 | 95 | 289 | 96.333 | 3 |
| CCBP #18-14R ("Harvest of Merced") at 863 W 15th St | 98 | 93 | 94 | 285 | 95.000 | 4 |
| CCBP #18-21R ("Medallion Wellness") at 808 W 16th St | 84 | 91 | 94 | 269 | 89.667 | 5 |
| CCBP #18-30R ("Jiva Life") at 1020 W Main St | 84 | 82 | 89 | 255 | 85.000 | 6 |
| CCBP #18-22R ("7 Fingers Cannabissary") at 1220-30 Martin Luther King Jr Wy | 84 | 85 | 85 | 254 | 84.667 | 7 |
| CCBP #18-11R ("Merced Pharms Market") at 1112 W 16th St | 77 | 82 | 87 | 246 | 82.000 | 8 |
| CCBP #18-29R ("Nourish Health Merced") at 221 W Main St | 83 | 80 | 81 | 244 | 81.333 | 9 |
| CCBP #18-08R ("Bang Mingo") at 1850 Yosemite Pkwy | 79 | 79 | 82 | 240 | 80.000 | 10 (Tie) |
| CCBP #18-05R ("Elev8 Wellness") at 235 W Main St | 77 | 86 | 77 | 240 | 80.000 | 10 (Tie) |
| CCBP #18-13R ("Empire Health & Wellness") at 245 W 16th St | 69 | 80 | 75 | 224 | 74.667 | 12 |
| CCBP #18-09R ("Natural Supplements") at 127 W El Portal Dr | 75 | 72 | 69 | 216 | 72.000 | 13 |
| CCBP #18-07R ("Gateway Wellness") at 145 Riggs, Ste A | 65 | 77 | 71 | 213 | 71.000 | 14 |
| CCBP #18-25R ("Valley Pure") at 1180 Olivewood Dr | 56 | 73 | 73 | 202 | 67.333 | 15 |
| CCBP #18-26R ("Tamcu Investments") at 227 W Main St | 64 | 70 | 67 | 201 | 67.000 | 16 |
| CCBP #18-23R ("Kings Valley Wellness") at 850 W Main St, Ste A | 60 | 74 | 65 | 199 | 66.333 | 17 |
| CCBP #18-12R ("Merced Healing Center") at 948 W 15th St | 55 | 70 | 62 | 187 | 62.333 | 18 |
| CCBP #18-24R ("Earth Source Healing") at 1035 W 14th St | 56 | 63 | 60 | 179 | 59.667 | 19 |
| CCBP #18-16R ("Sierra Gold Cannabis Co.") at 35 W 23rd St | 56 | 60 | 52 | 168 | 56.000 | 20 |
| CCBP #18-20R ("Veteran Medication 22") at 3317 M St | 47 | 60 | 50 | 157 | 52.333 | 21 (Tie) |
| CCBP #18-18R ("Merced Pain Relief") at 946 W Main St | 45 | 59 | 53 | 157 | 52.333 | 21 (Tie) |

The Following Application was disqualified:

| | | | | | | |
|--|----|----|----|-----|--------|----|
| CCBP #18-15R ("Aleafiate") at 1471 Yosemite Pkwy | 73 | 75 | 65 | 213 | 71.000 | DQ |
|--|----|----|----|-----|--------|----|

FINAL SCORES (as of 8/16/18)

City of Merced

Merit Based Selection Criteria for Commercial Cannabis Business Permits

Summary of Selection Committee Scores for Dispensaries and Rankings

| <u>Commercial Cannabis Business Permit Applications for Dispensaries</u> | <u>TOTAL SCORE</u> | <u>AVERAGE SCORE</u> | <u>RANKING</u> |
|---|--------------------|----------------------|----------------|
| CCBP #18-06R ("Blue Fire") at 1975 W Olive | 295 | 98.333 | 1 |
| CCBP #18-10R ("Green Door") at 811 W Main | 292 | 97.333 | 2 |
| CCBP #18-17R ("Manzanita") at 1594 W 18th | 289 | 96.333 | 3 |
| CCBP #18-14R ("Harvest of Merced") at 863 W 15th | 285 | 95.000 | 4 |
| CCBP #18-21R ("Medallion Wellness") at 808 W 16th St | 269 | 89.667 | 5 |
| CCBP #18-30R ("Jiva Life") at 1020 W Main | 255 | 85.000 | 6 |
| CCBP #18-22R ("7 Fingers Cannabissary") at 1220-30 Martin Luther King Jr Wy | 254 | 84.667 | 7 |
| CCBP #18-11R ("Merced Pharms Market") at 1112 W 16th | 246 | 82.000 | 8 |
| CCBP #18-29R ("Nourish Health Merced") at 221 W Main | 244 | 81.333 | 9 |
| CCBP #18-08R ("Bang Mingo") at 1850 Yosemite Pkwy | 240 | 80.000 | 10 (Tie) |
| CCBP #18-05R ("Elev8 Wellness") at 235 W Main | 240 | 80.000 | 10 (Tie) |
| CCBP #18-13R ("Empire Health & Wellness") at 245 W 16th | 224 | 74.667 | 12 |
| CCBP #18-09R ("Natural Supplements") at 127 W El Portal Dr | 216 | 72.000 | 13 |
| CCBP #18-07R ("Gateway Wellness") at 145 Riggs, Ste A | 213 | 71.000 | 14 |
| CCBP #18-25R ("Valley Pure") at 1180 Olivewood | 202 | 67.333 | 15 |
| CCBP #18-26R ("Tamcu Investments") at 227 W Main | 201 | 67.000 | 16 |
| CCBP #18-23R ("Kings Valley Wellness") at 850 W Main, Ste A | 199 | 66.333 | 17 |
| CCBP #18-12R ("Merced Healing Center") at 948 W 15th | 187 | 62.333 | 18 |
| CCBP #18-24R ("Earth Source Healing") at 1035 W 14th | 179 | 59.667 | 19 |
| CCBP #18-16R ("Sierra Gold Cannabis Co.") at 35 W 23rd | 168 | 56.000 | 20 |
| CCBP #18-20R ("Veteran Medication 22") at 3317 M St | 157 | 52.333 | 21 (Tie) |
| CCBP #18-18R ("Merced Pain Relief") at 946 W Main | 157 | 52.333 | 21 (Tie) |

The Following Application was disqualified:

| | | | |
|---|-----|--------|----|
| CCBP #18-15R ("Alefiate") at 1471 Yosemite Pkwy | 213 | 71.000 | DQ |
|---|-----|--------|----|

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-05R ("Elev8 Wellness") at 235 W Main

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 1: Prioritize Medicinal Cannabis Access | | | | |
| a) Proposal for combined medicinal/adult use dispensary | 4 | 4 | 4 | 4 |
| b) Proposal for medicinal only dispensary | 3 | 0 | 0 | 0 |
| c) Proposal for non-medicinal/adult use dispensary only | 0 | 0 | 0 | 0 |
| d) Proposal includes Delivery Services | 2 | 2 | 2 | 2 |
| Section 1: Sub-Total of Points Possible | 6 | 6 | 6 | 6 |
| Section 2: Geographical Preference/Neighborhood Relations | | | | |
| a) Proposed locations is within 1,200 feet of local public transportation | 1 | 1 | 1 | 1 |
| b) Proposal includes a process and schedule for at least two public outreach meetings per year that meet City approval | 2 | 2 | 2 | 2 |
| c) Business plan includes a schedule for communication and receiving feedback from all entities within 300 feet of the business at least two times a year | 2 | 2 | 2 | 2 |
| d) Proposal includes the appointment of an employee as a designated liaison with the neighborhood | 1 | 1 | 1 | 1 |
| e) Designated liaison employee is a City resident | 1 | 1 | 1 | 1 |
| Section 2: Sub-Total of Points Possible | 7 | 7 | 7 | 7 |
| Section 3: Facility Plan | | | | |
| a) Business is formally associated with a non-retail cannabis or non-cannabis-related business in the City of Merced | 2 | 2 | 2 | 2 |
| b) Proposal includes daily inspection to ensure maintenance of the interior and exterior of the facility (i.e. free of trash, graffiti, etc.) | 2 | 2 | 2 | 2 |
| c) Location exceeds City parking requirements by 10% or more | 1 | 1 | 1 | 1 |
| d) Business is open more than five days a week at least 6 hours per day | 1 | 1 | 1 | 1 |
| e) Location exceeds minimum disabled parking requirements by 100% or more | 1 | 1 | 1 | 1 |
| f) Location is within an existing building or facility with an ability to be open for business within 6 months of approval of the CCBP by the City | 1 | 1 | 1 | 1 |
| Section 3: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-05R ("Elev8 Wellness") at 235 W Main

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 4: Standards and Procedures for the Safe Operation of Facilities: | | | | |
| a) Proposal includes documented employee safety training program | 1 | 1 | 1 | 1 |
| b) Proposal includes documented employee cannabis educational training program | 1 | 1 | 1 | 1 |
| c) Business Plan includes enhanced security measures, including at least three of the following: panic buttons, dye packets, bulletproof window film (with break strength of 400 lbs. per inch or better), a UL-approved safe with a fire rating that is 2-hour 1700 degrees F or better with a complex locking device; motion sensing lighting; or other enhanced security measures acceptable to the City. (0 to 4 points to be awarded at the discretion of the City Selection Committee.) | 0 to 4 | 4 | 4 | 3 |
| d) Proposal includes climate controlled environment | 1 | 1 | 1 | 1 |
| e) Proposal includes plan for disposal of all solid waste based on best practices of State | 1 | 1 | 1 | 1 |
| f) Proposal includes a comprehensive documented process for 24-hour minimum response time to cannabis product recall notifications | 2 | 0 | 0 | 0 |
| g) Proposal includes more than one on-site security guard during business hours | 2 | 2 | 2 | 2 |
| h) Proposal includes plans and procedures for how all cannabis products on the premises or held by the applicant have met the testing requirements as defined by the State | 1 | 1 | 1 | 1 |
| i) Proposal includes a separate lobby area where identification is checked to ensure that only qualified individuals gain access to separate, locked areas where cannabis products are displayed | 2 | 2 | 2 | 2 |
| j) Proposal includes electronic storage of required records of sales, delivery manifests, patient information (if medicinal and required by State), inventory, etc., which can be provided to City personnel upon request | 2 | 2 | 2 | 2 |
| k) Proposal includes participation in web-based public safety application or equivalent that provides law enforcement with confirmation of local and state licenses | 1 | 0 | 0 | 0 |
| l) Proposal includes any proposed "green" business practices relating to energy and climate, water conservation, and materials/waste storage | 1 | 1 | 1 | 1 |
| m) Proposal includes secured loading/unloading area for deliveries | 1 | 1 | 1 | 1 |
| Section 4: Sub-Total of Points Possible | 20 | 17 | 17 | 16 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-05R ("Elev8 Wellness") at 235 W Main

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 5: Prior Experience in Business Ownership and Management | | | | |
| a) Combined prior experience of proposed owners is more than 3 years of verified successful management of any non-cannabis legal retail facility | 2 | 2 | 2 | 2 |
| b) Combined prior experience of proposed owners is more than 1 year and up to 3 years with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 2 | 2 | 2 | 2 |
| c) Combined prior experience of proposed owners is more than 3 years and up with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 3 | 0 | 0 | 0 |
| d) Above prior experience was obtained within the City or County of Merced | 3 | 3 | 3 | 3 |
| e) Above prior experience was obtained within 100 miles of the City of Merced | 1 | 1 | 1 | 1 |
| Section 5: Sub-Total of Points Possible | 11 | 8 | 8 | 8 |
| Section 6: Qualifications of Principals/Business Plan | | | | |
| a) At least one owner is a military veteran with an honorable discharge | 1 | 0 | 0 | 0 |
| b) At least one owner is a full-time resident of the County of Merced | 1 | 1 | 1 | 1 |
| c) At least one owner is a full-time resident of the City of Merced | 2 | 2 | 2 | 2 |
| d) Does the business qualify as a Disadvantaged Business Enterprise (DBE) as defined by the U.S. Department of Transportation? | 1 | 1 | 1 | 1 |
| e) Does the business have documented proof of access to at least \$150,000 in capital (or enough capital to pay all startup costs plus at least 3 months of operating costs)? | 3 | 3 | 3 | 3 |
| f) Does the business have documented proof of access to at least \$300,000 in capital (or enough capital to pay all startup costs plus at least 6 months of operating costs)? | 3 | 3 | 3 | 3 |
| g) Business Plan contain a valid pro forma for at least 3 years of operation | 2 | 2 | 2 | 2 |
| h) Business has documented agreements with cannabis distributors to supply products to their business | 2 | 0 | 0 | 0 |
| Section 6: Sub-Total of Points Possible | 15 | 12 | 12 | 12 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-05R ("Elev8 Wellness") at 235 W Main

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|--|-----------------------------------|---------------------------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 7: Employee & Public Relations | | | | |
| a) The business promotes local hiring or provides incentives for City/County of Merced residents to work with the business | 2 | 2 | 2 | 2 |
| b) The business provides employee health benefits for all employees | 2 | 2 | 2 | 2 |
| c) The business employs more than 5 people full-time, not counting the owners or security personnel | 2 | 2 | 2 | 2 |
| d) Proposal includes an ongoing public information program to inform City residents of cannabis issues and proper/safe/legal use of cannabis products | 2 | 2 | 2 | 2 |
| Section 7: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |
| Section 8: Community Benefits | | | | |
| a) Proposal includes benefits to the community, such as defined monetary contributions to local community organizations, or donating time to local community organizations, or any other proposed community benefit acceptable to the City. (0 to 5 points to be awarded at the discretion of the City Selection Committee.) | 0 to 5 | 1 | 5 | 0 |
| Section 8: Sub-Total of Points Possible | 5 | 1 | 5 | 0 |
| Section 9: Discretion of the City Selection Committee | | | | |
| a) 0 to 20 additional points may be awarded to a proposal for outstanding features, measures, or programs (above and beyond the minimum requirements) proposed in the Commercial Cannabis Business Permit Application at the discretion of the City Selection Committee. | 0 to 20 | 10 | 15 | 12 |
| Section 9: Sub-Total of Points Possible | 20 | 10 | 15 | 12 |
| TOTAL POINTS POSSIBLE | 100 | 77 | 86 | 77 |
| TOTAL OF SELECTION COMMITTEE SCORES | 240 | RANKING 10 (Tie) | | |
| AVERAGE OF SELECTION COMMITTEE SCORES (Total ÷ 3) | 80.000 | | | |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-06R ("Blue Fire") at 1975 W Olive

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 1: Prioritize Medicinal Cannabis Access | | | | |
| a) Proposal for combined medicinal/adult use dispensary | 4 | 4 | 4 | 4 |
| b) Proposal for medicinal only dispensary | 3 | 0 | 0 | 0 |
| c) Proposal for non-medicinal/adult use dispensary only | 0 | 0 | 0 | 0 |
| d) Proposal includes Delivery Services | 2 | 2 | 2 | 2 |
| Section 1: Sub-Total of Points Possible | 6 | 6 | 6 | 6 |
| Section 2: Geographical Preference/Neighborhood Relations | | | | |
| a) Proposed locations is within 1,200 feet of local public transportation | 1 | 1 | 1 | 1 |
| b) Proposal includes a process and schedule for at least two public outreach meetings per year that meet City approval | 2 | 2 | 2 | 2 |
| c) Business plan includes a schedule for communication and receiving feedback from all entities within 300 feet of the business at least two times a year | 2 | 2 | 2 | 2 |
| d) Proposal includes the appointment of an employee as a designated liaison with the neighborhood | 1 | 1 | 1 | 1 |
| e) Designated liaison employee is a City resident | 1 | 1 | 1 | 1 |
| Section 2: Sub-Total of Points Possible | 7 | 7 | 7 | 7 |
| Section 3: Facility Plan | | | | |
| a) Business is formally associated with a non-retail cannabis or non-cannabis-related business in the City of Merced | 2 | 2 | 2 | 2 |
| b) Proposal includes daily inspection to ensure maintenance of the interior and exterior of the facility (i.e. free of trash, graffiti, etc.) | 2 | 2 | 2 | 2 |
| c) Location exceeds City parking requirements by 10% or more | 1 | 1 | 1 | 1 |
| d) Business is open more than five days a week at least 6 hours per day | 1 | 1 | 1 | 1 |
| e) Location exceeds minimum disabled parking requirements by 100% or more | 1 | 1 | 1 | 1 |
| f) Location is within an existing building or facility with an ability to be open for business within 6 months of approval of the CCBP by the City | 1 | 1 | 1 | 1 |
| Section 3: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-06R ("Blue Fire") at 1975 W Olive

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 4: Standards and Procedures for the Safe Operation of Facilities: | | | | |
| a) Proposal includes documented employee safety training program | 1 | 1 | 1 | 1 |
| b) Proposal includes documented employee cannabis educational training program | 1 | 1 | 1 | 1 |
| c) Business Plan includes enhanced security measures, including at least three of the following: panic buttons, dye packets, bulletproof window film (with break strength of 400 lbs. per inch or better), a UL-approved safe with a fire rating that is 2-hour 1700 degrees F or better with a complex locking device; motion sensing lighting; or other enhanced security measures acceptable to the City. (0 to 4 points to be awarded at the discretion of the City Selection Committee.) | 0 to 4 | 4 | 4 | 4 |
| d) Proposal includes climate controlled environment | 1 | 1 | 1 | 1 |
| e) Proposal includes plan for disposal of all solid waste based on best practices of State | 1 | 1 | 1 | 1 |
| f) Proposal includes a comprehensive documented process for 24-hour minimum response time to cannabis product recall notifications | 2 | 2 | 2 | 2 |
| g) Proposal includes more than one on-site security guard during business hours | 2 | 2 | 2 | 2 |
| h) Proposal includes plans and procedures for how all cannabis products on the premises or held by the applicant have met the testing requirements as defined by the State | 1 | 1 | 1 | 1 |
| i) Proposal includes a separate lobby area where identification is checked to ensure that only qualified individuals gain access to separate, locked areas where cannabis products are displayed | 2 | 2 | 2 | 2 |
| j) Proposal includes electronic storage of required records of sales, delivery manifests, patient information (if medicinal and required by State), inventory, etc., which can be provided to City personnel upon request | 2 | 2 | 2 | 2 |
| k) Proposal includes participation in web-based public safety application or equivalent that provides law enforcement with confirmation of local and state licenses | 1 | 1 | 1 | 1 |
| l) Proposal includes any proposed "green" business practices relating to energy and climate, water conservation, and materials/waste storage | 1 | 1 | 1 | 1 |
| m) Proposal includes secured loading/unloading area for deliveries | 1 | 1 | 1 | 1 |
| Section 4: Sub-Total of Points Possible | 20 | 20 | 20 | 20 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-06R ("Blue Fire") at 1975 W Olive

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 5: Prior Experience in Business Ownership and Management | | | | |
| a) Combined prior experience of proposed owners is more than 3 years of verified successful management of any non-cannabis legal retail facility | 2 | 2 | 2 | 2 |
| b) Combined prior experience of proposed owners is more than 1 year and up to 3 years with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 2 | 2 | 2 | 2 |
| c) Combined prior experience of proposed owners is more than 3 years and up with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 3 | 3 | 3 | 3 |
| d) Above prior experience was obtained within the City or County of Merced | 3 | 3 | 3 | 3 |
| e) Above prior experience was obtained within 100 miles of the City of Merced | 1 | 1 | 1 | 1 |
| Section 5: Sub-Total of Points Possible | 11 | 11 | 11 | 11 |
| Section 6: Qualifications of Principals/Business Plan | | | | |
| a) At least one owner is a military veteran with an honorable discharge | 1 | 1 | 1 | 1 |
| b) At least one owner is a full-time resident of the County of Merced | 1 | 1 | 1 | 1 |
| c) At least one owner is a full-time resident of the City of Merced | 2 | 2 | 2 | 2 |
| d) Does the business qualify as a Disadvantaged Business Enterprise (DBE) as defined by the U.S. Department of Transportation? | 1 | 0 | 0 | 0 |
| e) Does the business have documented proof of access to at least \$150,000 in capital (or enough capital to pay all startup costs plus at least 3 months of operating costs)? | 3 | 3 | 3 | 3 |
| f) Does the business have documented proof of access to at least \$300,000 in capital (or enough capital to pay all startup costs plus at least 6 months of operating costs)? | 3 | 3 | 3 | 3 |
| g) Business Plan contain a valid pro forma for at least 3 years of operation | 2 | 2 | 2 | 2 |
| h) Business has documented agreements with cannabis distributors to supply products to their business | 2 | 2 | 2 | 2 |
| Section 6: Sub-Total of Points Possible | 15 | 14 | 14 | 14 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-06R ("Blue Fire") at 1975 W Olive

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|--|-----------------------------------|--------------------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 7: Employee & Public Relations | | | | |
| a) The business promotes local hiring or provides incentives for City/County of Merced residents to work with the business | 2 | 2 | 2 | 2 |
| b) The business provides employee health benefits for all employees | 2 | 2 | 2 | 2 |
| c) The business employs more than 5 people full-time, not counting the owners or security personnel | 2 | 2 | 2 | 2 |
| d) Proposal includes an ongoing public information program to inform City residents of cannabis issues and proper/safe/legal use of cannabis products | 2 | 2 | 2 | 2 |
| Section 7: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |
| Section 8: Community Benefits | | | | |
| a) Proposal includes benefits to the community, such as defined monetary contributions to local community organizations, or donating time to local community organizations, or any other proposed community benefit acceptable to the City. (0 to 5 points to be awarded at the discretion of the City Selection Committee.) | 0 to 5 | 5 | 5 | 3 |
| Section 8: Sub-Total of Points Possible | 5 | 5 | 5 | 3 |
| Section 9: Discretion of the City Selection Committee | | | | |
| a) 0 to 20 additional points may be awarded to a proposal for outstanding features, measures, or programs (above and beyond the minimum requirements) proposed in the Commercial Cannabis Business Permit Application at the discretion of the City Selection Committee. | 0 to 20 | 20 | 20 | 20 |
| Section 9: Sub-Total of Points Possible | 20 | 20 | 20 | 20 |
| TOTAL POINTS POSSIBLE | 100 | 99 | 99 | 97 |
| TOTAL OF SELECTION COMMITTEE SCORES | 295 | RANKING 1 | | |
| AVERAGE OF SELECTION COMMITTEE SCORES (Total ÷ 3) | 98.333 | | | |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-07R ("Gateway Wellness") at 145 Riggs, Ste A

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 1: Prioritize Medicinal Cannabis Access | | | | |
| a) Proposal for combined medicinal/adult use dispensary | 4 | 4 | 4 | 4 |
| b) Proposal for medicinal only dispensary | 3 | 0 | 0 | 0 |
| c) Proposal for non-medicinal/adult use dispensary only | 0 | 0 | 0 | 0 |
| d) Proposal includes Delivery Services | 2 | 2 | 2 | 2 |
| Section 1: Sub-Total of Points Possible | 6 | 6 | 6 | 6 |
| Section 2: Geographical Preference/Neighborhood Relations | | | | |
| a) Proposed locations is within 1,200 feet of local public transportation | 1 | 1 | 1 | 1 |
| b) Proposal includes a process and schedule for at least two public outreach meetings per year that meet City approval | 2 | 2 | 2 | 2 |
| c) Business plan includes a schedule for communication and receiving feedback from all entities within 300 feet of the business at least two times a year | 2 | 2 | 2 | 2 |
| d) Proposal includes the appointment of an employee as a designated liaison with the neighborhood | 1 | 1 | 1 | 1 |
| e) Designated liaison employee is a City resident | 1 | 1 | 1 | 1 |
| Section 2: Sub-Total of Points Possible | 7 | 7 | 7 | 7 |
| Section 3: Facility Plan | | | | |
| a) Business is formally associated with a non-retail cannabis or non-cannabis-related business in the City of Merced | 2 | 2 | 2 | 2 |
| b) Proposal includes daily inspection to ensure maintenance of the interior and exterior of the facility (i.e. free of trash, graffiti, etc.) | 2 | 2 | 2 | 2 |
| c) Location exceeds City parking requirements by 10% or more | 1 | 1 | 1 | 1 |
| d) Business is open more than five days a week at least 6 hours per day | 1 | 1 | 1 | 1 |
| e) Location exceeds minimum disabled parking requirements by 100% or more | 1 | 1 | 1 | 1 |
| f) Location is within an existing building or facility with an ability to be open for business within 6 months of approval of the CCBP by the City | 1 | 1 | 1 | 1 |
| Section 3: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-07R ("Gateway Wellness") at 145 Riggs, Ste A

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 4: Standards and Procedures for the Safe Operation of Facilities: | | | | |
| a) Proposal includes documented employee safety training program | 1 | 1 | 1 | 1 |
| b) Proposal includes documented employee cannabis educational training program | 1 | 1 | 1 | 1 |
| c) Business Plan includes enhanced security measures, including at least three of the following: panic buttons, dye packets, bulletproof window film (with break strength of 400 lbs. per inch or better), a UL-approved safe with a fire rating that is 2-hour 1700 degrees F or better with a complex locking device; motion sensing lighting; or other enhanced security measures acceptable to the City. (0 to 4 points to be awarded at the discretion of the City Selection Committee.) | 0 to 4 | 4 | 4 | 4 |
| d) Proposal includes climate controlled environment | 1 | 1 | 1 | 1 |
| e) Proposal includes plan for disposal of all solid waste based on best practices of State | 1 | 1 | 1 | 1 |
| f) Proposal includes a comprehensive documented process for 24-hour minimum response time to cannabis product recall notifications | 2 | 2 | 2 | 2 |
| g) Proposal includes more than one on-site security guard during business hours | 2 | 2 | 2 | 2 |
| h) Proposal includes plans and procedures for how all cannabis products on the premises or held by the applicant have met the testing requirements as defined by the State | 1 | 1 | 1 | 1 |
| i) Proposal includes a separate lobby area where identification is checked to ensure that only qualified individuals gain access to separate, locked areas where cannabis products are displayed | 2 | 2 | 2 | 2 |
| j) Proposal includes electronic storage of required records of sales, delivery manifests, patient information (if medicinal and required by State), inventory, etc., which can be provided to City personnel upon request | 2 | 2 | 2 | 2 |
| k) Proposal includes participation in web-based public safety application or equivalent that provides law enforcement with confirmation of local and state licenses | 1 | 0 | 0 | 0 |
| l) Proposal includes any proposed "green" business practices relating to energy and climate, water conservation, and materials/waste storage | 1 | 1 | 1 | 1 |
| m) Proposal includes secured loading/unloading area for deliveries | 1 | 1 | 1 | 1 |
| Section 4: Sub-Total of Points Possible | 20 | 19 | 19 | 19 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-07R ("Gateway Wellness") at 145 Riggs, Ste A

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 5: Prior Experience in Business Ownership and Management | | | | |
| a) Combined prior experience of proposed owners is more than 3 years of verified successful management of any non-cannabis legal retail facility | 2 | 2 | 2 | 2 |
| b) Combined prior experience of proposed owners is more than 1 year and up to 3 years with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 2 | 0 | 0 | 0 |
| c) Combined prior experience of proposed owners is more than 3 years and up with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 3 | 0 | 0 | 0 |
| d) Above prior experience was obtained within the City or County of Merced | 3 | 3 | 3 | 3 |
| e) Above prior experience was obtained within 100 miles of the City of Merced | 1 | 1 | 1 | 1 |
| Section 5: Sub-Total of Points Possible | 11 | 6 | 6 | 6 |
| Section 6: Qualifications of Principals/Business Plan | | | | |
| a) At least one owner is a military veteran with an honorable discharge | 1 | 0 | 0 | 0 |
| b) At least one owner is a full-time resident of the County of Merced | 1 | 1 | 1 | 1 |
| c) At least one owner is a full-time resident of the City of Merced | 2 | 2 | 2 | 2 |
| d) Does the business qualify as a Disadvantaged Business Enterprise (DBE) as defined by the U.S. Department of Transportation? | 1 | 0 | 0 | 0 |
| e) Does the business have documented proof of access to at least \$150,000 in capital (or enough capital to pay all startup costs plus at least 3 months of operating costs)? | 3 | 0 | 0 | 0 |
| f) Does the business have documented proof of access to at least \$300,000 in capital (or enough capital to pay all startup costs plus at least 6 months of operating costs)? | 3 | 0 | 0 | 0 |
| g) Business Plan contain a valid pro forma for at least 3 years of operation | 2 | 2 | 2 | 2 |
| h) Business has documented agreements with cannabis distributors to supply products to their business | 2 | 2 | 2 | 2 |
| Section 6: Sub-Total of Points Possible | 15 | 7 | 7 | 7 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-07R ("Gateway Wellness") at 145 Riggs, Ste A

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|--|-----------------------------------|---------------------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 7: Employee & Public Relations | | | | |
| a) The business promotes local hiring or provides incentives for City/County of Merced residents to work with the business | 2 | 2 | 2 | 2 |
| b) The business provides employee health benefits for all employees | 2 | 0 | 0 | 0 |
| c) The business employs more than 5 people full-time, not counting the owners or security personnel | 2 | 2 | 2 | 2 |
| d) Proposal includes an ongoing public information program to inform City residents of cannabis issues and proper/safe/legal use of cannabis products | 2 | 2 | 2 | 2 |
| Section 7: Sub-Total of Points Possible | 8 | 6 | 6 | 6 |
| Section 8: Community Benefits | | | | |
| a) Proposal includes benefits to the community, such as defined monetary contributions to local community organizations, or donating time to local community organizations, or any other proposed community benefit acceptable to the City. (0 to 5 points to be awarded at the discretion of the City Selection Committee.) | 0 to 5 | 1 | 3 | 2 |
| Section 8: Sub-Total of Points Possible | 5 | 1 | 3 | 2 |
| Section 9: Discretion of the City Selection Committee | | | | |
| a) 0 to 20 additional points may be awarded to a proposal for outstanding features, measures, or programs (above and beyond the minimum requirements) proposed in the Commercial Cannabis Business Permit Application at the discretion of the City Selection Committee. | 0 to 20 | 5 | 15 | 10 |
| Section 9: Sub-Total of Points Possible | 20 | 5 | 15 | 10 |
| TOTAL POINTS POSSIBLE | 100 | 65 | 77 | 71 |
| TOTAL OF SELECTION COMMITTEE SCORES | 213 | RANKING 14 | | |
| AVERAGE OF SELECTION COMMITTEE SCORES (Total ÷ 3) | 71.000 | | | |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-08R ("Bang Mingo") at 1850 Yosemite Pkwy

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 1: Prioritize Medicinal Cannabis Access | | | | |
| a) Proposal for combined medicinal/adult use dispensary | 4 | 4 | 4 | 4 |
| b) Proposal for medicinal only dispensary | 3 | 0 | 0 | 0 |
| c) Proposal for non-medicinal/adult use dispensary only | 0 | 0 | 0 | 0 |
| d) Proposal includes Delivery Services | 2 | 2 | 2 | 2 |
| Section 1: Sub-Total of Points Possible | 6 | 6 | 6 | 6 |
| Section 2: Geographical Preference/Neighborhood Relations | | | | |
| a) Proposed locations is within 1,200 feet of local public transportation | 1 | 1 | 1 | 1 |
| b) Proposal includes a process and schedule for at least two public outreach meetings per year that meet City approval | 2 | 0 | 0 | 0 |
| c) Business plan includes a schedule for communication and receiving feedback from all entities within 300 feet of the business at least two times a year | 2 | 2 | 2 | 2 |
| d) Proposal includes the appointment of an employee as a designated liaison with the neighborhood | 1 | 1 | 1 | 1 |
| e) Designated liaison employee is a City resident | 1 | 1 | 1 | 1 |
| Section 2: Sub-Total of Points Possible | 7 | 5 | 5 | 5 |
| Section 3: Facility Plan | | | | |
| a) Business is formally associated with a non-retail cannabis or non-cannabis-related business in the City of Merced | 2 | 2 | 2 | 2 |
| b) Proposal includes daily inspection to ensure maintenance of the interior and exterior of the facility (i.e. free of trash, graffiti, etc.) | 2 | 2 | 2 | 2 |
| c) Location exceeds City parking requirements by 10% or more | 1 | 1 | 1 | 1 |
| d) Business is open more than five days a week at least 6 hours per day | 1 | 1 | 1 | 1 |
| e) Location exceeds minimum disabled parking requirements by 100% or more | 1 | 1 | 1 | 1 |
| f) Location is within an existing building or facility with an ability to be open for business within 6 months of approval of the CCBP by the City | 1 | 1 | 1 | 1 |
| Section 3: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-08R ("Bang Mingo") at 1850 Yosemite Pkwy

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 4: Standards and Procedures for the Safe Operation of Facilities: | | | | |
| a) Proposal includes documented employee safety training program | 1 | 1 | 1 | 1 |
| b) Proposal includes documented employee cannabis educational training program | 1 | 1 | 1 | 1 |
| c) Business Plan includes enhanced security measures, including at least three of the following: panic buttons, dye packets, bulletproof window film (with break strength of 400 lbs. per inch or better), a UL-approved safe with a fire rating that is 2-hour 1700 degrees F or better with a complex locking device; motion sensing lighting; or other enhanced security measures acceptable to the City. (0 to 4 points to be awarded at the discretion of the City Selection Committee.) | 0 to 4 | 4 | 4 | 4 |
| d) Proposal includes climate controlled environment | 1 | 1 | 1 | 1 |
| e) Proposal includes plan for disposal of all solid waste based on best practices of State | 1 | 1 | 1 | 1 |
| f) Proposal includes a comprehensive documented process for 24-hour minimum response time to cannabis product recall notifications | 2 | 2 | 2 | 2 |
| g) Proposal includes more than one on-site security guard during business hours | 2 | 2 | 2 | 2 |
| h) Proposal includes plans and procedures for how all cannabis products on the premises or held by the applicant have met the testing requirements as defined by the State | 1 | 1 | 1 | 1 |
| i) Proposal includes a separate lobby area where identification is checked to ensure that only qualified individuals gain access to separate, locked areas where cannabis products are displayed | 2 | 2 | 2 | 2 |
| j) Proposal includes electronic storage of required records of sales, delivery manifests, patient information (if medicinal and required by State), inventory, etc., which can be provided to City personnel upon request | 2 | 2 | 2 | 2 |
| k) Proposal includes participation in web-based public safety application or equivalent that provides law enforcement with confirmation of local and state licenses | 1 | 0 | 0 | 0 |
| l) Proposal includes any proposed "green" business practices relating to energy and climate, water conservation, and materials/waste storage | 1 | 1 | 1 | 1 |
| m) Proposal includes secured loading/unloading area for deliveries | 1 | 1 | 1 | 1 |
| Section 4: Sub-Total of Points Possible | 20 | 19 | 19 | 19 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-08R ("Bang Mingo") at 1850 Yosemite Pkwy

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 5: Prior Experience in Business Ownership and Management | | | | |
| a) Combined prior experience of proposed owners is more than 3 years of verified successful management of any non-cannabis legal retail facility | 2 | 2 | 2 | 2 |
| b) Combined prior experience of proposed owners is more than 1 year and up to 3 years with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 2 | 2 | 2 | 2 |
| c) Combined prior experience of proposed owners is more than 3 years and up with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 3 | 3 | 3 | 3 |
| d) Above prior experience was obtained within the City or County of Merced | 3 | 3 | 3 | 3 |
| e) Above prior experience was obtained within 100 miles of the City of Merced | 1 | 1 | 1 | 1 |
| Section 5: Sub-Total of Points Possible | 11 | 11 | 11 | 11 |
| Section 6: Qualifications of Principals/Business Plan | | | | |
| a) At least one owner is a military veteran with an honorable discharge | 1 | 0 | 0 | 0 |
| b) At least one owner is a full-time resident of the County of Merced | 1 | 1 | 1 | 1 |
| c) At least one owner is a full-time resident of the City of Merced | 2 | 2 | 2 | 2 |
| d) Does the business qualify as a Disadvantaged Business Enterprise (DBE) as defined by the U.S. Department of Transportation? | 1 | 0 | 0 | 0 |
| e) Does the business have documented proof of access to at least \$150,000 in capital (or enough capital to pay all startup costs plus at least 3 months of operating costs)? | 3 | 0 | 0 | 0 |
| f) Does the business have documented proof of access to at least \$300,000 in capital (or enough capital to pay all startup costs plus at least 6 months of operating costs)? | 3 | 0 | 0 | 0 |
| g) Business Plan contain a valid pro forma for at least 3 years of operation | 2 | 2 | 2 | 2 |
| h) Business has documented agreements with cannabis distributors to supply products to their business | 2 | 2 | 2 | 2 |
| Section 6: Sub-Total of Points Possible | 15 | 7 | 7 | 7 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-08R ("Bang Mingo") at 1850 Yosemite Pkwy

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|--|-----------------------------------|---------------------------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 7: Employee & Public Relations | | | | |
| a) The business promotes local hiring or provides incentives for City/County of Merced residents to work with the business | 2 | 2 | 2 | 2 |
| b) The business provides employee health benefits for all employees | 2 | 2 | 2 | 2 |
| c) The business employs more than 5 people full-time, not counting the owners or security personnel | 2 | 2 | 2 | 2 |
| d) Proposal includes an ongoing public information program to inform City residents of cannabis issues and proper/safe/legal use of cannabis products | 2 | 2 | 2 | 2 |
| Section 7: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |
| Section 8: Community Benefits | | | | |
| a) Proposal includes benefits to the community, such as defined monetary contributions to local community organizations, or donating time to local community organizations, or any other proposed community benefit acceptable to the City. (0 to 5 points to be awarded at the discretion of the City Selection Committee.) | 0 to 5 | 5 | 5 | 4 |
| Section 8: Sub-Total of Points Possible | 5 | 5 | 5 | 4 |
| Section 9: Discretion of the City Selection Committee | | | | |
| a) 0 to 20 additional points may be awarded to a proposal for outstanding features, measures, or programs (above and beyond the minimum requirements) proposed in the Commercial Cannabis Business Permit Application at the discretion of the City Selection Committee. | 0 to 20 | 10 | 10 | 14 |
| Section 9: Sub-Total of Points Possible | 20 | 10 | 10 | 14 |
| TOTAL POINTS POSSIBLE | 100 | 79 | 79 | 82 |
| TOTAL OF SELECTION COMMITTEE SCORES | 240 | RANKING 10 (Tie) | | |
| AVERAGE OF SELECTION COMMITTEE SCORES (Total ÷ 3) | 80.000 | | | |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-09R ("Natural Supplements") at 127 W El Portal Dr

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 1: Prioritize Medicinal Cannabis Access | | | | |
| a) Proposal for combined medicinal/adult use dispensary | 4 | 4 | 4 | 4 |
| b) Proposal for medicinal only dispensary | 3 | 0 | 0 | 0 |
| c) Proposal for non-medicinal/adult use dispensary only | 0 | 0 | 0 | 0 |
| d) Proposal includes Delivery Services | 2 | 2 | 2 | 2 |
| Section 1: Sub-Total of Points Possible | 6 | 6 | 6 | 6 |
| Section 2: Geographical Preference/Neighborhood Relations | | | | |
| a) Proposed locations is within 1,200 feet of local public transportation | 1 | 1 | 1 | 1 |
| b) Proposal includes a process and schedule for at least two public outreach meetings per year that meet City approval | 2 | 2 | 2 | 2 |
| c) Business plan includes a schedule for communication and receiving feedback from all entities within 300 feet of the business at least two times a year | 2 | 2 | 2 | 2 |
| d) Proposal includes the appointment of an employee as a designated liaison with the neighborhood | 1 | 1 | 1 | 1 |
| e) Designated liaison employee is a City resident | 1 | 1 | 1 | 1 |
| Section 2: Sub-Total of Points Possible | 7 | 7 | 7 | 7 |
| Section 3: Facility Plan | | | | |
| a) Business is formally associated with a non-retail cannabis or non-cannabis-related business in the City of Merced | 2 | 0 | 0 | 0 |
| b) Proposal includes daily inspection to ensure maintenance of the interior and exterior of the facility (i.e. free of trash, graffiti, etc.) | 2 | 2 | 2 | 2 |
| c) Location exceeds City parking requirements by 10% or more | 1 | 1 | 1 | 1 |
| d) Business is open more than five days a week at least 6 hours per day | 1 | 1 | 1 | 1 |
| e) Location exceeds minimum disabled parking requirements by 100% or more | 1 | 1 | 1 | 1 |
| f) Location is within an existing building or facility with an ability to be open for business within 6 months of approval of the CCBP by the City | 1 | 1 | 1 | 1 |
| Section 3: Sub-Total of Points Possible | 8 | 6 | 6 | 6 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-09R ("Natural Supplements") at 127 W El Portal Dr

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 4: Standards and Procedures for the Safe Operation of Facilities: | | | | |
| a) Proposal includes documented employee safety training program | 1 | 1 | 1 | 1 |
| b) Proposal includes documented employee cannabis educational training program | 1 | 1 | 1 | 1 |
| c) Business Plan includes enhanced security measures, including at least three of the following: panic buttons, dye packets, bulletproof window film (with break strength of 400 lbs. per inch or better), a UL-approved safe with a fire rating that is 2-hour 1700 degrees F or better with a complex locking device; motion sensing lighting; or other enhanced security measures acceptable to the City. (0 to 4 points to be awarded at the discretion of the City Selection Committee.) | 0 to 4 | 4 | 4 | 4 |
| d) Proposal includes climate controlled environment | 1 | 1 | 1 | 1 |
| e) Proposal includes plan for disposal of all solid waste based on best practices of State | 1 | 1 | 1 | 1 |
| f) Proposal includes a comprehensive documented process for 24-hour minimum response time to cannabis product recall notifications | 2 | 2 | 2 | 2 |
| g) Proposal includes more than one on-site security guard during business hours | 2 | 2 | 2 | 2 |
| h) Proposal includes plans and procedures for how all cannabis products on the premises or held by the applicant have met the testing requirements as defined by the State | 1 | 1 | 1 | 1 |
| i) Proposal includes a separate lobby area where identification is checked to ensure that only qualified individuals gain access to separate, locked areas where cannabis products are displayed | 2 | 2 | 2 | 2 |
| j) Proposal includes electronic storage of required records of sales, delivery manifests, patient information (if medicinal and required by State), inventory, etc., which can be provided to City personnel upon request | 2 | 2 | 2 | 2 |
| k) Proposal includes participation in web-based public safety application or equivalent that provides law enforcement with confirmation of local and state licenses | 1 | 1 | 1 | 1 |
| l) Proposal includes any proposed "green" business practices relating to energy and climate, water conservation, and materials/waste storage | 1 | 1 | 1 | 1 |
| m) Proposal includes secured loading/unloading area for deliveries | 1 | 1 | 1 | 1 |
| Section 4: Sub-Total of Points Possible | 20 | 20 | 20 | 20 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-09R ("Natural Supplements") at 127 W El Portal Dr

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 5: Prior Experience in Business Ownership and Management | | | | |
| a) Combined prior experience of proposed owners is more than 3 years of verified successful management of any non-cannabis legal retail facility | 2 | 0 | 0 | 0 |
| b) Combined prior experience of proposed owners is more than 1 year and up to 3 years with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 2 | 0 | 0 | 0 |
| c) Combined prior experience of proposed owners is more than 3 years and up with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 3 | 0 | 0 | 0 |
| d) Above prior experience was obtained within the City or County of Merced | 3 | 0 | 0 | 0 |
| e) Above prior experience was obtained within 100 miles of the City of Merced | 1 | 0 | 0 | 0 |
| Section 5: Sub-Total of Points Possible | 11 | 0 | 0 | 0 |
| Section 6: Qualifications of Principals/Business Plan | | | | |
| a) At least one owner is a military veteran with an honorable discharge | 1 | 0 | 0 | 0 |
| b) At least one owner is a full-time resident of the County of Merced | 1 | 0 | 0 | 0 |
| c) At least one owner is a full-time resident of the City of Merced | 2 | 0 | 0 | 0 |
| d) Does the business qualify as a Disadvantaged Business Enterprise (DBE) as defined by the U.S. Department of Transportation? | 1 | 0 | 0 | 0 |
| e) Does the business have documented proof of access to at least \$150,000 in capital (or enough capital to pay all startup costs plus at least 3 months of operating costs)? | 3 | 3 | 3 | 3 |
| f) Does the business have documented proof of access to at least \$300,000 in capital (or enough capital to pay all startup costs plus at least 6 months of operating costs)? | 3 | 3 | 3 | 3 |
| g) Business Plan contain a valid pro forma for at least 3 years of operation | 2 | 2 | 2 | 2 |
| h) Business has documented agreements with cannabis distributors to supply products to their business | 2 | 2 | 2 | 2 |
| Section 6: Sub-Total of Points Possible | 15 | 10 | 10 | 10 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-09R ("Natural Supplements") at 127 W El Portal Dr

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|--|-----------------------------------|---------------------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 7: Employee & Public Relations | | | | |
| a) The business promotes local hiring or provides incentives for City/County of Merced residents to work with the business | 2 | 2 | 2 | 2 |
| b) The business provides employee health benefits for all employees | 2 | 2 | 2 | 2 |
| c) The business employs more than 5 people full-time, not counting the owners or security personnel | 2 | 2 | 2 | 2 |
| d) Proposal includes an ongoing public information program to inform City residents of cannabis issues and proper/safe/legal use of cannabis products | 2 | 2 | 2 | 2 |
| Section 7: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |
| Section 8: Community Benefits | | | | |
| a) Proposal includes benefits to the community, such as defined monetary contributions to local community organizations, or donating time to local community organizations, or any other proposed community benefit acceptable to the City. (0 to 5 points to be awarded at the discretion of the City Selection Committee.) | 0 to 5 | 3 | 5 | 2 |
| Section 8: Sub-Total of Points Possible | 5 | 3 | 5 | 2 |
| Section 9: Discretion of the City Selection Committee | | | | |
| a) 0 to 20 additional points may be awarded to a proposal for outstanding features, measures, or programs (above and beyond the minimum requirements) proposed in the Commercial Cannabis Business Permit Application at the discretion of the City Selection Committee. | 0 to 20 | 15 | 10 | 10 |
| Section 9: Sub-Total of Points Possible | 20 | 15 | 10 | 10 |
| TOTAL POINTS POSSIBLE | 100 | 75 | 72 | 69 |
| TOTAL OF SELECTION COMMITTEE SCORES | 216 | RANKING 13 | | |
| AVERAGE OF SELECTION COMMITTEE SCORES (Total ÷ 3) | 72.000 | | | |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-10R ("Green Door") at 811 W Main

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 1: Prioritize Medicinal Cannabis Access | | | | |
| a) Proposal for combined medicinal/adult use dispensary | 4 | 4 | 4 | 4 |
| b) Proposal for medicinal only dispensary | 3 | 0 | 0 | 0 |
| c) Proposal for non-medicinal/adult use dispensary only | 0 | 0 | 0 | 0 |
| d) Proposal includes Delivery Services | 2 | 2 | 2 | 2 |
| Section 1: Sub-Total of Points Possible | 6 | 6 | 6 | 6 |
| Section 2: Geographical Preference/Neighborhood Relations | | | | |
| a) Proposed locations is within 1,200 feet of local public transportation | 1 | 1 | 1 | 1 |
| b) Proposal includes a process and schedule for at least two public outreach meetings per year that meet City approval | 2 | 2 | 2 | 2 |
| c) Business plan includes a schedule for communication and receiving feedback from all entities within 300 feet of the business at least two times a year | 2 | 2 | 2 | 2 |
| d) Proposal includes the appointment of an employee as a designated liaison with the neighborhood | 1 | 1 | 1 | 1 |
| e) Designated liaison employee is a City resident | 1 | 1 | 1 | 1 |
| Section 2: Sub-Total of Points Possible | 7 | 7 | 7 | 7 |
| Section 3: Facility Plan | | | | |
| a) Business is formally associated with a non-retail cannabis or non-cannabis-related business in the City of Merced | 2 | 2 | 2 | 2 |
| b) Proposal includes daily inspection to ensure maintenance of the interior and exterior of the facility (i.e. free of trash, graffiti, etc.) | 2 | 2 | 2 | 2 |
| c) Location exceeds City parking requirements by 10% or more | 1 | 1 | 1 | 1 |
| d) Business is open more than five days a week at least 6 hours per day | 1 | 1 | 1 | 1 |
| e) Location exceeds minimum disabled parking requirements by 100% or more | 1 | 1 | 1 | 1 |
| f) Location is within an existing building or facility with an ability to be open for business within 6 months of approval of the CCBP by the City | 1 | 1 | 1 | 1 |
| Section 3: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-10R ("Green Door") at 811 W Main

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 4: Standards and Procedures for the Safe Operation of Facilities: | | | | |
| a) Proposal includes documented employee safety training program | 1 | 1 | 1 | 1 |
| b) Proposal includes documented employee cannabis educational training program | 1 | 1 | 1 | 1 |
| c) Business Plan includes enhanced security measures, including at least three of the following: panic buttons, dye packets, bulletproof window film (with break strength of 400 lbs. per inch or better), a UL-approved safe with a fire rating that is 2-hour 1700 degrees F or better with a complex locking device; motion sensing lighting; or other enhanced security measures acceptable to the City. (0 to 4 points to be awarded at the discretion of the City Selection Committee.) | 0 to 4 | 4 | 4 | 4 |
| d) Proposal includes climate controlled environment | 1 | 1 | 1 | 1 |
| e) Proposal includes plan for disposal of all solid waste based on best practices of State | 1 | 1 | 1 | 1 |
| f) Proposal includes a comprehensive documented process for 24-hour minimum response time to cannabis product recall notifications | 2 | 2 | 2 | 2 |
| g) Proposal includes more than one on-site security guard during business hours | 2 | 2 | 2 | 2 |
| h) Proposal includes plans and procedures for how all cannabis products on the premises or held by the applicant have met the testing requirements as defined by the State | 1 | 1 | 1 | 1 |
| i) Proposal includes a separate lobby area where identification is checked to ensure that only qualified individuals gain access to separate, locked areas where cannabis products are displayed | 2 | 2 | 2 | 2 |
| j) Proposal includes electronic storage of required records of sales, delivery manifests, patient information (if medicinal and required by State), inventory, etc., which can be provided to City personnel upon request | 2 | 2 | 2 | 2 |
| k) Proposal includes participation in web-based public safety application or equivalent that provides law enforcement with confirmation of local and state licenses | 1 | 0 | 0 | 0 |
| l) Proposal includes any proposed "green" business practices relating to energy and climate, water conservation, and materials/waste storage | 1 | 1 | 1 | 1 |
| m) Proposal includes secured loading/unloading area for deliveries | 1 | 1 | 1 | 1 |
| Section 4: Sub-Total of Points Possible | 20 | 19 | 19 | 19 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-10R ("Green Door") at 811 W Main

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 5: Prior Experience in Business Ownership and Management | | | | |
| a) Combined prior experience of proposed owners is more than 3 years of verified successful management of any non-cannabis legal retail facility | 2 | 2 | 2 | 2 |
| b) Combined prior experience of proposed owners is more than 1 year and up to 3 years with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 2 | 2 | 2 | 2 |
| c) Combined prior experience of proposed owners is more than 3 years and up with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 3 | 3 | 3 | 3 |
| d) Above prior experience was obtained within the City or County of Merced | 3 | 3 | 3 | 3 |
| e) Above prior experience was obtained within 100 miles of the City of Merced | 1 | 1 | 1 | 1 |
| Section 5: Sub-Total of Points Possible | 11 | 11 | 11 | 11 |
| Section 6: Qualifications of Principals/Business Plan | | | | |
| a) At least one owner is a military veteran with an honorable discharge | 1 | 1 | 1 | 1 |
| b) At least one owner is a full-time resident of the County of Merced | 1 | 1 | 1 | 1 |
| c) At least one owner is a full-time resident of the City of Merced | 2 | 2 | 2 | 2 |
| d) Does the business qualify as a Disadvantaged Business Enterprise (DBE) as defined by the U.S. Department of Transportation? | 1 | 0 | 0 | 0 |
| e) Does the business have documented proof of access to at least \$150,000 in capital (or enough capital to pay all startup costs plus at least 3 months of operating costs)? | 3 | 3 | 3 | 3 |
| f) Does the business have documented proof of access to at least \$300,000 in capital (or enough capital to pay all startup costs plus at least 6 months of operating costs)? | 3 | 3 | 3 | 3 |
| g) Business Plan contain a valid pro forma for at least 3 years of operation | 2 | 2 | 2 | 2 |
| h) Business has documented agreements with cannabis distributors to supply products to their business | 2 | 2 | 2 | 2 |
| Section 6: Sub-Total of Points Possible | 15 | 14 | 14 | 14 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-10R ("Green Door") at 811 W Main

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|--|-----------------------------------|--------------------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 7: Employee & Public Relations | | | | |
| a) The business promotes local hiring or provides incentives for City/County of Merced residents to work with the business | 2 | 2 | 2 | 2 |
| b) The business provides employee health benefits for all employees | 2 | 2 | 2 | 2 |
| c) The business employs more than 5 people full-time, not counting the owners or security personnel | 2 | 2 | 2 | 2 |
| d) Proposal includes an ongoing public information program to inform City residents of cannabis issues and proper/safe/legal use of cannabis products | 2 | 2 | 2 | 2 |
| Section 7: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |
| Section 8: Community Benefits | | | | |
| a) Proposal includes benefits to the community, such as defined monetary contributions to local community organizations, or donating time to local community organizations, or any other proposed community benefit acceptable to the City. (0 to 5 points to be awarded at the discretion of the City Selection Committee.) | 0 to 5 | 5 | 5 | 5 |
| Section 8: Sub-Total of Points Possible | 5 | 5 | 5 | 5 |
| Section 9: Discretion of the City Selection Committee | | | | |
| a) 0 to 20 additional points may be awarded to a proposal for outstanding features, measures, or programs (above and beyond the minimum requirements) proposed in the Commercial Cannabis Business Permit Application at the discretion of the City Selection Committee. | 0 to 20 | 20 | 20 | 18 |
| Section 9: Sub-Total of Points Possible | 20 | 20 | 20 | 18 |
| TOTAL POINTS POSSIBLE | 100 | 98 | 98 | 96 |
| TOTAL OF SELECTION COMMITTEE SCORES | 292 | RANKING 2 | | |
| AVERAGE OF SELECTION COMMITTEE SCORES (Total ÷ 3) | 97.333 | | | |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-11R ("Merced Pharms Market") at 1112 W 16th

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 1: Prioritize Medicinal Cannabis Access | | | | |
| a) Proposal for combined medicinal/adult use dispensary | 4 | 4 | 4 | 4 |
| b) Proposal for medicinal only dispensary | 3 | 0 | 0 | 0 |
| c) Proposal for non-medicinal/adult use dispensary only | 0 | 0 | 0 | 0 |
| d) Proposal includes Delivery Services | 2 | 2 | 2 | 2 |
| Section 1: Sub-Total of Points Possible | 6 | 6 | 6 | 6 |
| Section 2: Geographical Preference/Neighborhood Relations | | | | |
| a) Proposed locations is within 1,200 feet of local public transportation | 1 | 1 | 1 | 1 |
| b) Proposal includes a process and schedule for at least two public outreach meetings per year that meet City approval | 2 | 2 | 2 | 2 |
| c) Business plan includes a schedule for communication and receiving feedback from all entities within 300 feet of the business at least two times a year | 2 | 2 | 2 | 2 |
| d) Proposal includes the appointment of an employee as a designated liaison with the neighborhood | 1 | 1 | 1 | 1 |
| e) Designated liaison employee is a City resident | 1 | 0 | 0 | 0 |
| Section 2: Sub-Total of Points Possible | 7 | 6 | 6 | 6 |
| Section 3: Facility Plan | | | | |
| a) Business is formally associated with a non-retail cannabis or non-cannabis-related business in the City of Merced | 2 | 2 | 2 | 2 |
| b) Proposal includes daily inspection to ensure maintenance of the interior and exterior of the facility (i.e. free of trash, graffiti, etc.) | 2 | 2 | 2 | 2 |
| c) Location exceeds City parking requirements by 10% or more | 1 | 1 | 1 | 1 |
| d) Business is open more than five days a week at least 6 hours per day | 1 | 1 | 1 | 1 |
| e) Location exceeds minimum disabled parking requirements by 100% or more | 1 | 1 | 1 | 1 |
| f) Location is within an existing building or facility with an ability to be open for business within 6 months of approval of the CCBP by the City | 1 | 1 | 1 | 1 |
| Section 3: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-11R ("Merced Pharms Market") at 1112 W 16th

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 4: Standards and Procedures for the Safe Operation of Facilities: | | | | |
| a) Proposal includes documented employee safety training program | 1 | 1 | 1 | 1 |
| b) Proposal includes documented employee cannabis educational training program | 1 | 1 | 1 | 1 |
| c) Business Plan includes enhanced security measures, including at least three of the following: panic buttons, dye packets, bulletproof window film (with break strength of 400 lbs. per inch or better), a UL-approved safe with a fire rating that is 2-hour 1700 degrees F or better with a complex locking device; motion sensing lighting; or other enhanced security measures acceptable to the City. (0 to 4 points to be awarded at the discretion of the City Selection Committee.) | 0 to 4 | 4 | 4 | 4 |
| d) Proposal includes climate controlled environment | 1 | 1 | 1 | 1 |
| e) Proposal includes plan for disposal of all solid waste based on best practices of State | 1 | 1 | 1 | 1 |
| f) Proposal includes a comprehensive documented process for 24-hour minimum response time to cannabis product recall notifications | 2 | 2 | 2 | 2 |
| g) Proposal includes more than one on-site security guard during business hours | 2 | 2 | 2 | 2 |
| h) Proposal includes plans and procedures for how all cannabis products on the premises or held by the applicant have met the testing requirements as defined by the State | 1 | 1 | 1 | 1 |
| i) Proposal includes a separate lobby area where identification is checked to ensure that only qualified individuals gain access to separate, locked areas where cannabis products are displayed | 2 | 2 | 2 | 2 |
| j) Proposal includes electronic storage of required records of sales, delivery manifests, patient information (if medicinal and required by State), inventory, etc., which can be provided to City personnel upon request | 2 | 2 | 2 | 2 |
| k) Proposal includes participation in web-based public safety application or equivalent that provides law enforcement with confirmation of local and state licenses | 1 | 0 | 0 | 0 |
| l) Proposal includes any proposed "green" business practices relating to energy and climate, water conservation, and materials/waste storage | 1 | 1 | 1 | 1 |
| m) Proposal includes secured loading/unloading area for deliveries | 1 | 1 | 1 | 1 |
| Section 4: Sub-Total of Points Possible | 20 | 19 | 19 | 19 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-11R ("Merced Pharms Market") at 1112 W 16th

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 5: Prior Experience in Business Ownership and Management | | | | |
| a) Combined prior experience of proposed owners is more than 3 years of verified successful management of any non-cannabis legal retail facility | 2 | 2 | 2 | 2 |
| b) Combined prior experience of proposed owners is more than 1 year and up to 3 years with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 2 | 2 | 2 | 2 |
| c) Combined prior experience of proposed owners is more than 3 years and up with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 3 | 3 | 3 | 3 |
| d) Above prior experience was obtained within the City or County of Merced | 3 | 0 | 0 | 0 |
| e) Above prior experience was obtained within 100 miles of the City of Merced | 1 | 1 | 1 | 1 |
| Section 5: Sub-Total of Points Possible | 11 | 8 | 8 | 8 |
| Section 6: Qualifications of Principals/Business Plan | | | | |
| a) At least one owner is a military veteran with an honorable discharge | 1 | 1 | 1 | 1 |
| b) At least one owner is a full-time resident of the County of Merced | 1 | 0 | 0 | 0 |
| c) At least one owner is a full-time resident of the City of Merced | 2 | 0 | 0 | 0 |
| d) Does the business qualify as a Disadvantaged Business Enterprise (DBE) as defined by the U.S. Department of Transportation? | 1 | 1 | 1 | 1 |
| e) Does the business have documented proof of access to at least \$150,000 in capital (or enough capital to pay all startup costs plus at least 3 months of operating costs)? | 3 | 3 | 3 | 3 |
| f) Does the business have documented proof of access to at least \$300,000 in capital (or enough capital to pay all startup costs plus at least 6 months of operating costs)? | 3 | 0 | 0 | 0 |
| g) Business Plan contain a valid pro forma for at least 3 years of operation | 2 | 2 | 2 | 2 |
| h) Business has documented agreements with cannabis distributors to supply products to their business | 2 | 2 | 2 | 2 |
| Section 6: Sub-Total of Points Possible | 15 | 9 | 9 | 9 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-11R ("Merced Pharms Market") at 1112 W 16th

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|--|-----------------------------------|--------------------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 7: Employee & Public Relations | | | | |
| a) The business promotes local hiring or provides incentives for City/County of Merced residents to work with the business | 2 | 2 | 2 | 2 |
| b) The business provides employee health benefits for all employees | 2 | 0 | 0 | 0 |
| c) The business employs more than 5 people full-time, not counting the owners or security personnel | 2 | 2 | 2 | 2 |
| d) Proposal includes an ongoing public information program to inform City residents of cannabis issues and proper/safe/legal use of cannabis products | 2 | 2 | 2 | 2 |
| Section 7: Sub-Total of Points Possible | 8 | 6 | 6 | 6 |
| Section 8: Community Benefits | | | | |
| a) Proposal includes benefits to the community, such as defined monetary contributions to local community organizations, or donating time to local community organizations, or any other proposed community benefit acceptable to the City. (0 to 5 points to be awarded at the discretion of the City Selection Committee.) | 0 to 5 | 5 | 4 | 5 |
| Section 8: Sub-Total of Points Possible | 5 | 5 | 4 | 5 |
| Section 9: Discretion of the City Selection Committee | | | | |
| a) 0 to 20 additional points may be awarded to a proposal for outstanding features, measures, or programs (above and beyond the minimum requirements) proposed in the Commercial Cannabis Business Permit Application at the discretion of the City Selection Committee. | 0 to 20 | 10 | 16 | 20 |
| Section 9: Sub-Total of Points Possible | 20 | 10 | 16 | 20 |
| TOTAL POINTS POSSIBLE | 100 | 77 | 82 | 87 |
| TOTAL OF SELECTION COMMITTEE SCORES | 246 | RANKING 8 | | |
| AVERAGE OF SELECTION COMMITTEE SCORES (Total ÷ 3) | 82.000 | | | |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-12R ("Merced Healing Center") at 948 W 15th

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 1: Prioritize Medicinal Cannabis Access | | | | |
| a) Proposal for combined medicinal/adult use dispensary | 4 | 4 | 4 | 4 |
| b) Proposal for medicinal only dispensary | 3 | 0 | 0 | 0 |
| c) Proposal for non-medicinal/adult use dispensary only | 0 | 0 | 0 | 0 |
| d) Proposal includes Delivery Services | 2 | 2 | 2 | 2 |
| Section 1: Sub-Total of Points Possible | 6 | 6 | 6 | 6 |
| Section 2: Geographical Preference/Neighborhood Relations | | | | |
| a) Proposed locations is within 1,200 feet of local public transportation | 1 | 1 | 1 | 1 |
| b) Proposal includes a process and schedule for at least two public outreach meetings per year that meet City approval | 2 | 2 | 2 | 2 |
| c) Business plan includes a schedule for communication and receiving feedback from all entities within 300 feet of the business at least two times a year | 2 | 2 | 2 | 2 |
| d) Proposal includes the appointment of an employee as a designated liaison with the neighborhood | 1 | 1 | 1 | 1 |
| e) Designated liaison employee is a City resident | 1 | 0 | 0 | 0 |
| Section 2: Sub-Total of Points Possible | 7 | 6 | 6 | 6 |
| Section 3: Facility Plan | | | | |
| a) Business is formally associated with a non-retail cannabis or non-cannabis-related business in the City of Merced | 2 | 0 | 0 | 0 |
| b) Proposal includes daily inspection to ensure maintenance of the interior and exterior of the facility (i.e. free of trash, graffiti, etc.) | 2 | 2 | 2 | 2 |
| c) Location exceeds City parking requirements by 10% or more | 1 | 1 | 1 | 1 |
| d) Business is open more than five days a week at least 6 hours per day | 1 | 1 | 1 | 1 |
| e) Location exceeds minimum disabled parking requirements by 100% or more | 1 | 1 | 1 | 1 |
| f) Location is within an existing building or facility with an ability to be open for business within 6 months of approval of the CCBP by the City | 1 | 1 | 1 | 1 |
| Section 3: Sub-Total of Points Possible | 8 | 6 | 6 | 6 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-12R ("Merced Healing Center") at 948 W 15th

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 4: Standards and Procedures for the Safe Operation of Facilities: | | | | |
| a) Proposal includes documented employee safety training program | 1 | 1 | 1 | 1 |
| b) Proposal includes documented employee cannabis educational training program | 1 | 1 | 1 | 1 |
| c) Business Plan includes enhanced security measures, including at least three of the following: panic buttons, dye packets, bulletproof window film (with break strength of 400 lbs. per inch or better), a UL-approved safe with a fire rating that is 2-hour 1700 degrees F or better with a complex locking device; motion sensing lighting; or other enhanced security measures acceptable to the City. (0 to 4 points to be awarded at the discretion of the City Selection Committee.) | 0 to 4 | 4 | 4 | 4 |
| d) Proposal includes climate controlled environment | 1 | 1 | 1 | 1 |
| e) Proposal includes plan for disposal of all solid waste based on best practices of State | 1 | 1 | 1 | 1 |
| f) Proposal includes a comprehensive documented process for 24-hour minimum response time to cannabis product recall notifications | 2 | 2 | 2 | 2 |
| g) Proposal includes more than one on-site security guard during business hours | 2 | 2 | 2 | 2 |
| h) Proposal includes plans and procedures for how all cannabis products on the premises or held by the applicant have met the testing requirements as defined by the State | 1 | 1 | 1 | 1 |
| i) Proposal includes a separate lobby area where identification is checked to ensure that only qualified individuals gain access to separate, locked areas where cannabis products are displayed | 2 | 2 | 2 | 2 |
| j) Proposal includes electronic storage of required records of sales, delivery manifests, patient information (if medicinal and required by State), inventory, etc., which can be provided to City personnel upon request | 2 | 2 | 2 | 2 |
| k) Proposal includes participation in web-based public safety application or equivalent that provides law enforcement with confirmation of local and state licenses | 1 | 0 | 0 | 0 |
| l) Proposal includes any proposed "green" business practices relating to energy and climate, water conservation, and materials/waste storage | 1 | 1 | 1 | 1 |
| m) Proposal includes secured loading/unloading area for deliveries | 1 | 1 | 1 | 1 |
| Section 4: Sub-Total of Points Possible | 20 | 19 | 19 | 19 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-12R ("Merced Healing Center") at 948 W 15th

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 5: Prior Experience in Business Ownership and Management | | | | |
| a) Combined prior experience of proposed owners is more than 3 years of verified successful management of any non-cannabis legal retail facility | 2 | 2 | 2 | 2 |
| b) Combined prior experience of proposed owners is more than 1 year and up to 3 years with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 2 | 2 | 2 | 2 |
| c) Combined prior experience of proposed owners is more than 3 years and up with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 3 | 0 | 0 | 0 |
| d) Above prior experience was obtained within the City or County of Merced | 3 | 3 | 3 | 3 |
| e) Above prior experience was obtained within 100 miles of the City of Merced | 1 | 1 | 1 | 1 |
| Section 5: Sub-Total of Points Possible | 11 | 8 | 8 | 8 |
| Section 6: Qualifications of Principals/Business Plan | | | | |
| a) At least one owner is a military veteran with an honorable discharge | 1 | 0 | 0 | 0 |
| b) At least one owner is a full-time resident of the County of Merced | 1 | 1 | 1 | 1 |
| c) At least one owner is a full-time resident of the City of Merced | 2 | 0 | 0 | 0 |
| d) Does the business qualify as a Disadvantaged Business Enterprise (DBE) as defined by the U.S. Department of Transportation? | 1 | 0 | 0 | 0 |
| e) Does the business have documented proof of access to at least \$150,000 in capital (or enough capital to pay all startup costs plus at least 3 months of operating costs)? | 3 | 0 | 0 | 0 |
| f) Does the business have documented proof of access to at least \$300,000 in capital (or enough capital to pay all startup costs plus at least 6 months of operating costs)? | 3 | 0 | 0 | 0 |
| g) Business Plan contain a valid pro forma for at least 3 years of operation | 2 | 0 | 0 | 0 |
| h) Business has documented agreements with cannabis distributors to supply products to their business | 2 | 2 | 2 | 2 |
| Section 6: Sub-Total of Points Possible | 15 | 3 | 3 | 3 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-12R ("Merced Healing Center") at 948 W 15th

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|--|-----------------------------------|---------------------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 7: Employee & Public Relations | | | | |
| a) The business promotes local hiring or provides incentives for City/County of Merced residents to work with the business | 2 | 2 | 2 | 2 |
| b) The business provides employee health benefits for all employees | 2 | 0 | 0 | 0 |
| c) The business employs more than 5 people full-time, not counting the owners or security personnel | 2 | 2 | 2 | 2 |
| d) Proposal includes an ongoing public information program to inform City residents of cannabis issues and proper/safe/legal use of cannabis products | 2 | 2 | 2 | 2 |
| Section 7: Sub-Total of Points Possible | 8 | 6 | 6 | 6 |
| Section 8: Community Benefits | | | | |
| a) Proposal includes benefits to the community, such as defined monetary contributions to local community organizations, or donating time to local community organizations, or any other proposed community benefit acceptable to the City. (0 to 5 points to be awarded at the discretion of the City Selection Committee.) | 0 to 5 | 1 | 2 | 2 |
| Section 8: Sub-Total of Points Possible | 5 | 1 | 2 | 2 |
| Section 9: Discretion of the City Selection Committee | | | | |
| a) 0 to 20 additional points may be awarded to a proposal for outstanding features, measures, or programs (above and beyond the minimum requirements) proposed in the Commercial Cannabis Business Permit Application at the discretion of the City Selection Committee. | 0 to 20 | 0 | 14 | 6 |
| Section 9: Sub-Total of Points Possible | 20 | 0 | 14 | 6 |
| TOTAL POINTS POSSIBLE | 100 | 55 | 70 | 62 |
| TOTAL OF SELECTION COMMITTEE SCORES | 187 | RANKING 18 | | |
| AVERAGE OF SELECTION COMMITTEE SCORES (Total ÷ 3) | 62.333 | | | |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-13R ("Empire Health & Wellness") at 245 W 16th

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 1: Prioritize Medicinal Cannabis Access | | | | |
| a) Proposal for combined medicinal/adult use dispensary | 4 | 4 | 4 | 4 |
| b) Proposal for medicinal only dispensary | 3 | 0 | 0 | 0 |
| c) Proposal for non-medicinal/adult use dispensary only | 0 | 0 | 0 | 0 |
| d) Proposal includes Delivery Services | 2 | 2 | 2 | 2 |
| Section 1: Sub-Total of Points Possible | 6 | 6 | 6 | 6 |
| Section 2: Geographical Preference/Neighborhood Relations | | | | |
| a) Proposed locations is within 1,200 feet of local public transportation | 1 | 1 | 1 | 1 |
| b) Proposal includes a process and schedule for at least two public outreach meetings per year that meet City approval | 2 | 2 | 2 | 2 |
| c) Business plan includes a schedule for communication and receiving feedback from all entities within 300 feet of the business at least two times a year | 2 | 2 | 2 | 2 |
| d) Proposal includes the appointment of an employee as a designated liaison with the neighborhood | 1 | 1 | 1 | 1 |
| e) Designated liaison employee is a City resident | 1 | 0 | 0 | 0 |
| Section 2: Sub-Total of Points Possible | 7 | 6 | 6 | 6 |
| Section 3: Facility Plan | | | | |
| a) Business is formally associated with a non-retail cannabis or non-cannabis-related business in the City of Merced | 2 | 0 | 0 | 0 |
| b) Proposal includes daily inspection to ensure maintenance of the interior and exterior of the facility (i.e. free of trash, graffiti, etc.) | 2 | 2 | 2 | 2 |
| c) Location exceeds City parking requirements by 10% or more | 1 | 1 | 1 | 1 |
| d) Business is open more than five days a week at least 6 hours per day | 1 | 1 | 1 | 1 |
| e) Location exceeds minimum disabled parking requirements by 100% or more | 1 | 1 | 1 | 1 |
| f) Location is within an existing building or facility with an ability to be open for business within 6 months of approval of the CCBP by the City | 1 | 1 | 1 | 1 |
| Section 3: Sub-Total of Points Possible | 8 | 6 | 6 | 6 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-13R ("Empire Health & Wellness") at 245 W 16th

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 4: Standards and Procedures for the Safe Operation of Facilities: | | | | |
| a) Proposal includes documented employee safety training program | 1 | 1 | 1 | 1 |
| b) Proposal includes documented employee cannabis educational training program | 1 | 1 | 1 | 1 |
| c) Business Plan includes enhanced security measures, including at least three of the following: panic buttons, dye packets, bulletproof window film (with break strength of 400 lbs. per inch or better), a UL-approved safe with a fire rating that is 2-hour 1700 degrees F or better with a complex locking device; motion sensing lighting; or other enhanced security measures acceptable to the City. (0 to 4 points to be awarded at the discretion of the City Selection Committee.) | 0 to 4 | 4 | 4 | 4 |
| d) Proposal includes climate controlled environment | 1 | 1 | 1 | 1 |
| e) Proposal includes plan for disposal of all solid waste based on best practices of State | 1 | 1 | 1 | 1 |
| f) Proposal includes a comprehensive documented process for 24-hour minimum response time to cannabis product recall notifications | 2 | 2 | 2 | 2 |
| g) Proposal includes more than one on-site security guard during business hours | 2 | 0 | 0 | 0 |
| h) Proposal includes plans and procedures for how all cannabis products on the premises or held by the applicant have met the testing requirements as defined by the State | 1 | 1 | 1 | 1 |
| i) Proposal includes a separate lobby area where identification is checked to ensure that only qualified individuals gain access to separate, locked areas where cannabis products are displayed | 2 | 2 | 2 | 2 |
| j) Proposal includes electronic storage of required records of sales, delivery manifests, patient information (if medicinal and required by State), inventory, etc., which can be provided to City personnel upon request | 2 | 2 | 2 | 2 |
| k) Proposal includes participation in web-based public safety application or equivalent that provides law enforcement with confirmation of local and state licenses | 1 | 0 | 0 | 0 |
| l) Proposal includes any proposed "green" business practices relating to energy and climate, water conservation, and materials/waste storage | 1 | 1 | 1 | 1 |
| m) Proposal includes secured loading/unloading area for deliveries | 1 | 1 | 1 | 1 |
| Section 4: Sub-Total of Points Possible | 20 | 17 | 17 | 17 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-13R ("Empire Health & Wellness") at 245 W 16th

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 5: Prior Experience in Business Ownership and Management | | | | |
| a) Combined prior experience of proposed owners is more than 3 years of verified successful management of any non-cannabis legal retail facility | 2 | 2 | 2 | 2 |
| b) Combined prior experience of proposed owners is more than 1 year and up to 3 years with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 2 | 2 | 2 | 2 |
| c) Combined prior experience of proposed owners is more than 3 years and up with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 3 | 3 | 3 | 3 |
| d) Above prior experience was obtained within the City or County of Merced | 3 | 0 | 0 | 0 |
| e) Above prior experience was obtained within 100 miles of the City of Merced | 1 | 1 | 1 | 1 |
| Section 5: Sub-Total of Points Possible | 11 | 8 | 8 | 8 |
| Section 6: Qualifications of Principals/Business Plan | | | | |
| a) At least one owner is a military veteran with an honorable discharge | 1 | 0 | 0 | 0 |
| b) At least one owner is a full-time resident of the County of Merced | 1 | 0 | 0 | 0 |
| c) At least one owner is a full-time resident of the City of Merced | 2 | 0 | 0 | 0 |
| d) Does the business qualify as a Disadvantaged Business Enterprise (DBE) as defined by the U.S. Department of Transportation? | 1 | 0 | 0 | 0 |
| e) Does the business have documented proof of access to at least \$150,000 in capital (or enough capital to pay all startup costs plus at least 3 months of operating costs)? | 3 | 3 | 3 | 3 |
| f) Does the business have documented proof of access to at least \$300,000 in capital (or enough capital to pay all startup costs plus at least 6 months of operating costs)? | 3 | 3 | 3 | 3 |
| g) Business Plan contain a valid pro forma for at least 3 years of operation | 2 | 2 | 2 | 2 |
| h) Business has documented agreements with cannabis distributors to supply products to their business | 2 | 2 | 2 | 2 |
| Section 6: Sub-Total of Points Possible | 15 | 10 | 10 | 10 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-13R ("Empire Health & Wellness") at 245 W 16th

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|--|-----------------------------------|---------------------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 7: Employee & Public Relations | | | | |
| a) The business promotes local hiring or provides incentives for City/County of Merced residents to work with the business | 2 | 2 | 2 | 2 |
| b) The business provides employee health benefits for all employees | 2 | 2 | 2 | 2 |
| c) The business employs more than 5 people full-time, not counting the owners or security personnel | 2 | 2 | 2 | 2 |
| d) Proposal includes an ongoing public information program to inform City residents of cannabis issues and proper/safe/legal use of cannabis products | 2 | 2 | 2 | 2 |
| Section 7: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |
| Section 8: Community Benefits | | | | |
| a) Proposal includes benefits to the community, such as defined monetary contributions to local community organizations, or donating time to local community organizations, or any other proposed community benefit acceptable to the City. (0 to 5 points to be awarded at the discretion of the City Selection Committee.) | 0 to 5 | 3 | 5 | 2 |
| Section 8: Sub-Total of Points Possible | 5 | 3 | 5 | 2 |
| Section 9: Discretion of the City Selection Committee | | | | |
| a) 0 to 20 additional points may be awarded to a proposal for outstanding features, measures, or programs (above and beyond the minimum requirements) proposed in the Commercial Cannabis Business Permit Application at the discretion of the City Selection Committee. | 0 to 20 | 5 | 14 | 12 |
| Section 9: Sub-Total of Points Possible | 20 | 5 | 14 | 12 |
| TOTAL POINTS POSSIBLE | 100 | 69 | 80 | 75 |
| TOTAL OF SELECTION COMMITTEE SCORES | 224 | RANKING 12 | | |
| AVERAGE OF SELECTION COMMITTEE SCORES (Total ÷ 3) | 74.667 | | | |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-14R ("Harvest of Merced") at 863 W 15th

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 1: Prioritize Medicinal Cannabis Access | | | | |
| a) Proposal for combined medicinal/adult use dispensary | 4 | 4 | 4 | 4 |
| b) Proposal for medicinal only dispensary | 3 | 0 | 0 | 0 |
| c) Proposal for non-medicinal/adult use dispensary only | 0 | 0 | 0 | 0 |
| d) Proposal includes Delivery Services | 2 | 2 | 2 | 2 |
| Section 1: Sub-Total of Points Possible | 6 | 6 | 6 | 6 |
| Section 2: Geographical Preference/Neighborhood Relations | | | | |
| a) Proposed locations is within 1,200 feet of local public transportation | 1 | 1 | 1 | 1 |
| b) Proposal includes a process and schedule for at least two public outreach meetings per year that meet City approval | 2 | 2 | 2 | 2 |
| c) Business plan includes a schedule for communication and receiving feedback from all entities within 300 feet of the business at least two times a year | 2 | 2 | 2 | 2 |
| d) Proposal includes the appointment of an employee as a designated liaison with the neighborhood | 1 | 1 | 1 | 1 |
| e) Designated liaison employee is a City resident | 1 | 1 | 1 | 1 |
| Section 2: Sub-Total of Points Possible | 7 | 7 | 7 | 7 |
| Section 3: Facility Plan | | | | |
| a) Business is formally associated with a non-retail cannabis or non-cannabis-related business in the City of Merced | 2 | 2 | 2 | 2 |
| b) Proposal includes daily inspection to ensure maintenance of the interior and exterior of the facility (i.e. free of trash, graffiti, etc.) | 2 | 2 | 2 | 2 |
| c) Location exceeds City parking requirements by 10% or more | 1 | 1 | 1 | 1 |
| d) Business is open more than five days a week at least 6 hours per day | 1 | 1 | 1 | 1 |
| e) Location exceeds minimum disabled parking requirements by 100% or more | 1 | 1 | 1 | 1 |
| f) Location is within an existing building or facility with an ability to be open for business within 6 months of approval of the CCBP by the City | 1 | 1 | 1 | 1 |
| Section 3: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-14R ("Harvest of Merced") at 863 W 15th

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 4: Standards and Procedures for the Safe Operation of Facilities: | | | | |
| a) Proposal includes documented employee safety training program | 1 | 1 | 1 | 1 |
| b) Proposal includes documented employee cannabis educational training program | 1 | 1 | 1 | 1 |
| c) Business Plan includes enhanced security measures, including at least three of the following: panic buttons, dye packets, bulletproof window film (with break strength of 400 lbs. per inch or better), a UL-approved safe with a fire rating that is 2-hour 1700 degrees F or better with a complex locking device; motion sensing lighting; or other enhanced security measures acceptable to the City. (0 to 4 points to be awarded at the discretion of the City Selection Committee.) | 0 to 4 | 4 | 4 | 4 |
| d) Proposal includes climate controlled environment | 1 | 1 | 1 | 1 |
| e) Proposal includes plan for disposal of all solid waste based on best practices of State | 1 | 1 | 1 | 1 |
| f) Proposal includes a comprehensive documented process for 24-hour minimum response time to cannabis product recall notifications | 2 | 2 | 2 | 2 |
| g) Proposal includes more than one on-site security guard during business hours | 2 | 2 | 2 | 2 |
| h) Proposal includes plans and procedures for how all cannabis products on the premises or held by the applicant have met the testing requirements as defined by the State | 1 | 1 | 1 | 1 |
| i) Proposal includes a separate lobby area where identification is checked to ensure that only qualified individuals gain access to separate, locked areas where cannabis products are displayed | 2 | 2 | 2 | 2 |
| j) Proposal includes electronic storage of required records of sales, delivery manifests, patient information (if medicinal and required by State), inventory, etc., which can be provided to City personnel upon request | 2 | 2 | 2 | 2 |
| k) Proposal includes participation in web-based public safety application or equivalent that provides law enforcement with confirmation of local and state licenses | 1 | 1 | 1 | 1 |
| l) Proposal includes any proposed "green" business practices relating to energy and climate, water conservation, and materials/waste storage | 1 | 1 | 1 | 1 |
| m) Proposal includes secured loading/unloading area for deliveries | 1 | 1 | 1 | 1 |
| Section 4: Sub-Total of Points Possible | 20 | 20 | 20 | 20 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-14R ("Harvest of Merced") at 863 W 15th

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 5: Prior Experience in Business Ownership and Management | | | | |
| a) Combined prior experience of proposed owners is more than 3 years of verified successful management of any non-cannabis legal retail facility | 2 | 2 | 2 | 2 |
| b) Combined prior experience of proposed owners is more than 1 year and up to 3 years with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 2 | 2 | 2 | 2 |
| c) Combined prior experience of proposed owners is more than 3 years and up with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 3 | 3 | 3 | 3 |
| d) Above prior experience was obtained within the City or County of Merced | 3 | 3 | 3 | 3 |
| e) Above prior experience was obtained within 100 miles of the City of Merced | 1 | 1 | 1 | 1 |
| Section 5: Sub-Total of Points Possible | 11 | 11 | 11 | 11 |
| Section 6: Qualifications of Principals/Business Plan | | | | |
| a) At least one owner is a military veteran with an honorable discharge | 1 | 0 | 0 | 0 |
| b) At least one owner is a full-time resident of the County of Merced | 1 | 1 | 1 | 1 |
| c) At least one owner is a full-time resident of the City of Merced | 2 | 2 | 2 | 2 |
| d) Does the business qualify as a Disadvantaged Business Enterprise (DBE) as defined by the U.S. Department of Transportation? | 1 | 0 | 0 | 0 |
| e) Does the business have documented proof of access to at least \$150,000 in capital (or enough capital to pay all startup costs plus at least 3 months of operating costs)? | 3 | 3 | 3 | 3 |
| f) Does the business have documented proof of access to at least \$300,000 in capital (or enough capital to pay all startup costs plus at least 6 months of operating costs)? | 3 | 3 | 3 | 3 |
| g) Business Plan contain a valid pro forma for at least 3 years of operation | 2 | 2 | 2 | 2 |
| h) Business has documented agreements with cannabis distributors to supply products to their business | 2 | 2 | 2 | 2 |
| Section 6: Sub-Total of Points Possible | 15 | 13 | 13 | 13 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-14R ("Harvest of Merced") at 863 W 15th

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|--|-----------------------------------|--------------------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 7: Employee & Public Relations | | | | |
| a) The business promotes local hiring or provides incentives for City/County of Merced residents to work with the business | 2 | 2 | 2 | 2 |
| b) The business provides employee health benefits for all employees | 2 | 2 | 2 | 2 |
| c) The business employs more than 5 people full-time, not counting the owners or security personnel | 2 | 2 | 2 | 2 |
| d) Proposal includes an ongoing public information program to inform City residents of cannabis issues and proper/safe/legal use of cannabis products | 2 | 2 | 2 | 2 |
| Section 7: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |
| Section 8: Community Benefits | | | | |
| a) Proposal includes benefits to the community, such as defined monetary contributions to local community organizations, or donating time to local community organizations, or any other proposed community benefit acceptable to the City. (0 to 5 points to be awarded at the discretion of the City Selection Committee.) | 0 to 5 | 5 | 5 | 5 |
| Section 8: Sub-Total of Points Possible | 5 | 5 | 5 | 5 |
| Section 9: Discretion of the City Selection Committee | | | | |
| a) 0 to 20 additional points may be awarded to a proposal for outstanding features, measures, or programs (above and beyond the minimum requirements) proposed in the Commercial Cannabis Business Permit Application at the discretion of the City Selection Committee. | 0 to 20 | 20 | 15 | 16 |
| Section 9: Sub-Total of Points Possible | 20 | 20 | 15 | 16 |
| TOTAL POINTS POSSIBLE | 100 | 98 | 93 | 94 |
| TOTAL OF SELECTION COMMITTEE SCORES | 285 | RANKING 4 | | |
| AVERAGE OF SELECTION COMMITTEE SCORES (Total ÷ 3) | 95.000 | | | |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-15R ("Aleafiate") at 1471 Yosemite Pkwy (DISQUALIFIED)

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 1: Prioritize Medicinal Cannabis Access | | | | |
| a) Proposal for combined medicinal/adult use dispensary | 4 | 4 | 4 | 4 |
| b) Proposal for medicinal only dispensary | 3 | 0 | 0 | 0 |
| c) Proposal for non-medicinal/adult use dispensary only | 0 | 0 | 0 | 0 |
| d) Proposal includes Delivery Services | 2 | 2 | 2 | 2 |
| Section 1: Sub-Total of Points Possible | 6 | 6 | 6 | 6 |
| Section 2: Geographical Preference/Neighborhood Relations | | | | |
| a) Proposed locations is within 1,200 feet of local public transportation | 1 | 1 | 1 | 1 |
| b) Proposal includes a process and schedule for at least two public outreach meetings per year that meet City approval | 2 | 2 | 2 | 2 |
| c) Business plan includes a schedule for communication and receiving feedback from all entities within 300 feet of the business at least two times a year | 2 | 2 | 2 | 2 |
| d) Proposal includes the appointment of an employee as a designated liaison with the neighborhood | 1 | 1 | 1 | 1 |
| e) Designated liaison employee is a City resident | 1 | 1 | 1 | 1 |
| Section 2: Sub-Total of Points Possible | 7 | 7 | 7 | 7 |
| Section 3: Facility Plan | | | | |
| a) Business is formally associated with a non-retail cannabis or non-cannabis-related business in the City of Merced | 2 | 0 | 0 | 0 |
| b) Proposal includes daily inspection to ensure maintenance of the interior and exterior of the facility (i.e. free of trash, graffiti, etc.) | 2 | 2 | 2 | 2 |
| c) Location exceeds City parking requirements by 10% or more | 1 | 1 | 1 | 1 |
| d) Business is open more than five days a week at least 6 hours per day | 1 | 1 | 1 | 1 |
| e) Location exceeds minimum disabled parking requirements by 100% or more | 1 | 0 | 0 | 0 |
| f) Location is within an existing building or facility with an ability to be open for business within 6 months of approval of the CCBP by the City | 1 | 1 | 1 | 1 |
| Section 3: Sub-Total of Points Possible | 8 | 5 | 5 | 5 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-15R ("Alefiate") at 1471 Yosemite Pkwy (DISQUALIFIED)

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 4: Standards and Procedures for the Safe Operation of Facilities: | | | | |
| a) Proposal includes documented employee safety training program | 1 | 1 | 1 | 1 |
| b) Proposal includes documented employee cannabis educational training program | 1 | 1 | 1 | 1 |
| c) Business Plan includes enhanced security measures, including at least three of the following: panic buttons, dye packets, bulletproof window film (with break strength of 400 lbs. per inch or better), a UL-approved safe with a fire rating that is 2-hour 1700 degrees F or better with a complex locking device; motion sensing lighting; or other enhanced security measures acceptable to the City. (0 to 4 points to be awarded at the discretion of the City Selection Committee.) | 0 to 4 | 4 | 4 | 4 |
| d) Proposal includes climate controlled environment | 1 | 1 | 1 | 1 |
| e) Proposal includes plan for disposal of all solid waste based on best practices of State | 1 | 1 | 1 | 1 |
| f) Proposal includes a comprehensive documented process for 24-hour minimum response time to cannabis product recall notifications | 2 | 2 | 2 | 2 |
| g) Proposal includes more than one on-site security guard during business hours | 2 | 2 | 2 | 2 |
| h) Proposal includes plans and procedures for how all cannabis products on the premises or held by the applicant have met the testing requirements as defined by the State | 1 | 1 | 1 | 1 |
| i) Proposal includes a separate lobby area where identification is checked to ensure that only qualified individuals gain access to separate, locked areas where cannabis products are displayed | 2 | 2 | 2 | 2 |
| j) Proposal includes electronic storage of required records of sales, delivery manifests, patient information (if medicinal and required by State), inventory, etc., which can be provided to City personnel upon request | 2 | 2 | 2 | 2 |
| k) Proposal includes participation in web-based public safety application or equivalent that provides law enforcement with confirmation of local and state licenses | 1 | 0 | 0 | 0 |
| l) Proposal includes any proposed "green" business practices relating to energy and climate, water conservation, and materials/waste storage | 1 | 1 | 1 | 1 |
| m) Proposal includes secured loading/unloading area for deliveries | 1 | 1 | 1 | 1 |
| Section 4: Sub-Total of Points Possible | 20 | 19 | 19 | 19 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-15R ("Alefiate") at 1471 Yosemite Pkwy (DISQUALIFIED)

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 5: Prior Experience in Business Ownership and Management | | | | |
| a) Combined prior experience of proposed owners is more than 3 years of verified successful management of any non-cannabis legal retail facility | 2 | 2 | 2 | 2 |
| b) Combined prior experience of proposed owners is more than 1 year and up to 3 years with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 2 | 0 | 0 | 0 |
| c) Combined prior experience of proposed owners is more than 3 years and up with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 3 | 0 | 0 | 0 |
| d) Above prior experience was obtained within the City or County of Merced | 3 | 3 | 3 | 3 |
| e) Above prior experience was obtained within 100 miles of the City of Merced | 1 | 1 | 1 | 1 |
| Section 5: Sub-Total of Points Possible | 11 | 6 | 6 | 6 |
| Section 6: Qualifications of Principals/Business Plan | | | | |
| a) At least one owner is a military veteran with an honorable discharge | 1 | 0 | 0 | 0 |
| b) At least one owner is a full-time resident of the County of Merced | 1 | 1 | 1 | 1 |
| c) At least one owner is a full-time resident of the City of Merced | 2 | 2 | 2 | 2 |
| d) Does the business qualify as a Disadvantaged Business Enterprise (DBE) as defined by the U.S. Department of Transportation? | 1 | 0 | 0 | 0 |
| e) Does the business have documented proof of access to at least \$150,000 in capital (or enough capital to pay all startup costs plus at least 3 months of operating costs)? | 3 | 0 | 0 | 0 |
| f) Does the business have documented proof of access to at least \$300,000 in capital (or enough capital to pay all startup costs plus at least 6 months of operating costs)? | 3 | 0 | 0 | 0 |
| g) Business Plan contain a valid pro forma for at least 3 years of operation | 2 | 2 | 2 | 2 |
| h) Business has documented agreements with cannabis distributors to supply products to their business | 2 | 2 | 2 | 2 |
| Section 6: Sub-Total of Points Possible | 15 | 7 | 7 | 7 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-15R ("Aleafiate") at 1471 Yosemite Pkwy (DISQUALIFIED)

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|--|-----------------------------------|---------------------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 7: Employee & Public Relations | | | | |
| a) The business promotes local hiring or provides incentives for City/County of Merced residents to work with the business | 2 | 2 | 2 | 2 |
| b) The business provides employee health benefits for all employees | 2 | 0 | 0 | 0 |
| c) The business employs more than 5 people full-time, not counting the owners or security personnel | 2 | 2 | 2 | 2 |
| d) Proposal includes an ongoing public information program to inform City residents of cannabis issues and proper/safe/legal use of cannabis products | 2 | 2 | 2 | 2 |
| Section 7: Sub-Total of Points Possible | 8 | 6 | 6 | 6 |
| Section 8: Community Benefits | | | | |
| a) Proposal includes benefits to the community, such as defined monetary contributions to local community organizations, or donating time to local community organizations, or any other proposed community benefit acceptable to the City. (0 to 5 points to be awarded at the discretion of the City Selection Committee.) | 0 to 5 | 2 | 5 | 3 |
| Section 8: Sub-Total of Points Possible | 5 | 2 | 5 | 3 |
| Section 9: Discretion of the City Selection Committee | | | | |
| a) 0 to 20 additional points may be awarded to a proposal for outstanding features, measures, or programs (above and beyond the minimum requirements) proposed in the Commercial Cannabis Business Permit Application at the discretion of the City Selection Committee. | 0 to 20 | 15 | 14 | 6 |
| Section 9: Sub-Total of Points Possible | 20 | 15 | 14 | 6 |
| TOTAL POINTS POSSIBLE | 100 | 73 | 75 | 65 |
| TOTAL OF SELECTION COMMITTEE SCORES | 213 | RANKING DQ | | |
| AVERAGE OF SELECTION COMMITTEE SCORES (Total ÷ 3) | 71.000 | | | |

Application was disqualified

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-16R ("Sierra Gold Cannabis Co.") at 35 W 23rd

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 1: Prioritize Medicinal Cannabis Access | | | | |
| a) Proposal for combined medicinal/adult use dispensary | 4 | 4 | 4 | 4 |
| b) Proposal for medicinal only dispensary | 3 | 0 | 0 | 0 |
| c) Proposal for non-medicinal/adult use dispensary only | 0 | 0 | 0 | 0 |
| d) Proposal includes Delivery Services | 2 | 2 | 2 | 2 |
| Section 1: Sub-Total of Points Possible | 6 | 6 | 6 | 6 |
| Section 2: Geographical Preference/Neighborhood Relations | | | | |
| a) Proposed locations is within 1,200 feet of local public transportation | 1 | 1 | 1 | 1 |
| b) Proposal includes a process and schedule for at least two public outreach meetings per year that meet City approval | 2 | 0 | 0 | 0 |
| c) Business plan includes a schedule for communication and receiving feedback from all entities within 300 feet of the business at least two times a year | 2 | 0 | 0 | 0 |
| d) Proposal includes the appointment of an employee as a designated liaison with the neighborhood | 1 | 1 | 1 | 1 |
| e) Designated liaison employee is a City resident | 1 | 0 | 0 | 0 |
| Section 2: Sub-Total of Points Possible | 7 | 2 | 2 | 2 |
| Section 3: Facility Plan | | | | |
| a) Business is formally associated with a non-retail cannabis or non-cannabis-related business in the City of Merced | 2 | 2 | 2 | 2 |
| b) Proposal includes daily inspection to ensure maintenance of the interior and exterior of the facility (i.e. free of trash, graffiti, etc.) | 2 | 2 | 2 | 2 |
| c) Location exceeds City parking requirements by 10% or more | 1 | 1 | 1 | 1 |
| d) Business is open more than five days a week at least 6 hours per day | 1 | 1 | 1 | 1 |
| e) Location exceeds minimum disabled parking requirements by 100% or more | 1 | 1 | 1 | 1 |
| f) Location is within an existing building or facility with an ability to be open for business within 6 months of approval of the CCBP by the City | 1 | 1 | 1 | 1 |
| Section 3: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-16R ("Sierra Gold Cannabis Co.") at 35 W 23rd

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 4: Standards and Procedures for the Safe Operation of Facilities: | | | | |
| a) Proposal includes documented employee safety training program | 1 | 1 | 1 | 1 |
| b) Proposal includes documented employee cannabis educational training program | 1 | 1 | 1 | 1 |
| c) Business Plan includes enhanced security measures, including at least three of the following: panic buttons, dye packets, bulletproof window film (with break strength of 400 lbs. per inch or better), a UL-approved safe with a fire rating that is 2-hour 1700 degrees F or better with a complex locking device; motion sensing lighting; or other enhanced security measures acceptable to the City. (0 to 4 points to be awarded at the discretion of the City Selection Committee.) | 0 to 4 | 1 | 1 | 3 |
| d) Proposal includes climate controlled environment | 1 | 1 | 1 | 1 |
| e) Proposal includes plan for disposal of all solid waste based on best practices of State | 1 | 1 | 1 | 1 |
| f) Proposal includes a comprehensive documented process for 24-hour minimum response time to cannabis product recall notifications | 2 | 0 | 0 | 0 |
| g) Proposal includes more than one on-site security guard during business hours | 2 | 0 | 0 | 0 |
| h) Proposal includes plans and procedures for how all cannabis products on the premises or held by the applicant have met the testing requirements as defined by the State | 1 | 1 | 1 | 1 |
| i) Proposal includes a separate lobby area where identification is checked to ensure that only qualified individuals gain access to separate, locked areas where cannabis products are displayed | 2 | 2 | 2 | 2 |
| j) Proposal includes electronic storage of required records of sales, delivery manifests, patient information (if medicinal and required by State), inventory, etc., which can be provided to City personnel upon request | 2 | 2 | 2 | 2 |
| k) Proposal includes participation in web-based public safety application or equivalent that provides law enforcement with confirmation of local and state licenses | 1 | 0 | 0 | 0 |
| l) Proposal includes any proposed "green" business practices relating to energy and climate, water conservation, and materials/waste storage | 1 | 1 | 1 | 1 |
| m) Proposal includes secured loading/unloading area for deliveries | 1 | 0 | 0 | 0 |
| Section 4: Sub-Total of Points Possible | 20 | 11 | 11 | 13 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-16R ("Sierra Gold Cannabis Co.") at 35 W 23rd

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 5: Prior Experience in Business Ownership and Management | | | | |
| a) Combined prior experience of proposed owners is more than 3 years of verified successful management of any non-cannabis legal retail facility | 2 | 2 | 2 | 2 |
| b) Combined prior experience of proposed owners is more than 1 year and up to 3 years with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 2 | 0 | 0 | 0 |
| c) Combined prior experience of proposed owners is more than 3 years and up with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 3 | 0 | 0 | 0 |
| d) Above prior experience was obtained within the City or County of Merced | 3 | 3 | 3 | 3 |
| e) Above prior experience was obtained within 100 miles of the City of Merced | 1 | 1 | 1 | 1 |
| Section 5: Sub-Total of Points Possible | 11 | 6 | 6 | 6 |
| Section 6: Qualifications of Principals/Business Plan | | | | |
| a) At least one owner is a military veteran with an honorable discharge | 1 | 0 | 0 | 0 |
| b) At least one owner is a full-time resident of the County of Merced | 1 | 0 | 0 | 0 |
| c) At least one owner is a full-time resident of the City of Merced | 2 | 0 | 0 | 0 |
| d) Does the business qualify as a Disadvantaged Business Enterprise (DBE) as defined by the U.S. Department of Transportation? | 1 | 0 | 0 | 0 |
| e) Does the business have documented proof of access to at least \$150,000 in capital (or enough capital to pay all startup costs plus at least 3 months of operating costs)? | 3 | 0 | 0 | 0 |
| f) Does the business have documented proof of access to at least \$300,000 in capital (or enough capital to pay all startup costs plus at least 6 months of operating costs)? | 3 | 0 | 0 | 0 |
| g) Business Plan contain a valid pro forma for at least 3 years of operation | 2 | 2 | 2 | 2 |
| h) Business has documented agreements with cannabis distributors to supply products to their business | 2 | 0 | 0 | 0 |
| Section 6: Sub-Total of Points Possible | 15 | 2 | 2 | 2 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-16R ("Sierra Gold Cannabis Co.") at 35 W 23rd

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|--|-----------------------------------|---------------------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 7: Employee & Public Relations | | | | |
| a) The business promotes local hiring or provides incentives for City/County of Merced residents to work with the business | 2 | 2 | 2 | 2 |
| b) The business provides employee health benefits for all employees | 2 | 0 | 0 | 0 |
| c) The business employs more than 5 people full-time, not counting the owners or security personnel | 2 | 2 | 2 | 2 |
| d) Proposal includes an ongoing public information program to inform City residents of cannabis issues and proper/safe/legal use of cannabis products | 2 | 2 | 2 | 2 |
| Section 7: Sub-Total of Points Possible | 8 | 6 | 6 | 6 |
| Section 8: Community Benefits | | | | |
| a) Proposal includes benefits to the community, such as defined monetary contributions to local community organizations, or donating time to local community organizations, or any other proposed community benefit acceptable to the City. (0 to 5 points to be awarded at the discretion of the City Selection Committee.) | 0 to 5 | 5 | 5 | 3 |
| Section 8: Sub-Total of Points Possible | 5 | 5 | 5 | 3 |
| Section 9: Discretion of the City Selection Committee | | | | |
| a) 0 to 20 additional points may be awarded to a proposal for outstanding features, measures, or programs (above and beyond the minimum requirements) proposed in the Commercial Cannabis Business Permit Application at the discretion of the City Selection Committee. | 0 to 20 | 10 | 14 | 6 |
| Section 9: Sub-Total of Points Possible | 20 | 10 | 14 | 6 |
| TOTAL POINTS POSSIBLE | 100 | 56 | 60 | 52 |
| TOTAL OF SELECTION COMMITTEE SCORES | 168 | RANKING 20 | | |
| AVERAGE OF SELECTION COMMITTEE SCORES (Total ÷ 3) | 56.000 | | | |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-17R ("Manzanita") at 1594 W 18th

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 1: Prioritize Medicinal Cannabis Access | | | | |
| a) Proposal for combined medicinal/adult use dispensary | 4 | 4 | 4 | 4 |
| b) Proposal for medicinal only dispensary | 3 | 0 | 0 | 0 |
| c) Proposal for non-medicinal/adult use dispensary only | 0 | 0 | 0 | 0 |
| d) Proposal includes Delivery Services | 2 | 2 | 2 | 2 |
| Section 1: Sub-Total of Points Possible | 6 | 6 | 6 | 6 |
| Section 2: Geographical Preference/Neighborhood Relations | | | | |
| a) Proposed locations is within 1,200 feet of local public transportation | 1 | 0 | 0 | 0 |
| b) Proposal includes a process and schedule for at least two public outreach meetings per year that meet City approval | 2 | 2 | 2 | 2 |
| c) Business plan includes a schedule for communication and receiving feedback from all entities within 300 feet of the business at least two times a year | 2 | 2 | 2 | 2 |
| d) Proposal includes the appointment of an employee as a designated liaison with the neighborhood | 1 | 1 | 1 | 1 |
| e) Designated liaison employee is a City resident | 1 | 1 | 1 | 1 |
| Section 2: Sub-Total of Points Possible | 7 | 6 | 6 | 6 |
| Section 3: Facility Plan | | | | |
| a) Business is formally associated with a non-retail cannabis or non-cannabis-related business in the City of Merced | 2 | 2 | 2 | 2 |
| b) Proposal includes daily inspection to ensure maintenance of the interior and exterior of the facility (i.e. free of trash, graffiti, etc.) | 2 | 2 | 2 | 2 |
| c) Location exceeds City parking requirements by 10% or more | 1 | 1 | 1 | 1 |
| d) Business is open more than five days a week at least 6 hours per day | 1 | 1 | 1 | 1 |
| e) Location exceeds minimum disabled parking requirements by 100% or more | 1 | 1 | 1 | 1 |
| f) Location is within an existing building or facility with an ability to be open for business within 6 months of approval of the CCBP by the City | 1 | 1 | 1 | 1 |
| Section 3: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-17R ("Manzanita") at 1594 W 18th

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 4: Standards and Procedures for the Safe Operation of Facilities: | | | | |
| a) Proposal includes documented employee safety training program | 1 | 1 | 1 | 1 |
| b) Proposal includes documented employee cannabis educational training program | 1 | 1 | 1 | 1 |
| c) Business Plan includes enhanced security measures, including at least three of the following: panic buttons, dye packets, bulletproof window film (with break strength of 400 lbs. per inch or better), a UL-approved safe with a fire rating that is 2-hour 1700 degrees F or better with a complex locking device; motion sensing lighting; or other enhanced security measures acceptable to the City. (0 to 4 points to be awarded at the discretion of the City Selection Committee.) | 0 to 4 | 4 | 4 | 4 |
| d) Proposal includes climate controlled environment | 1 | 1 | 1 | 1 |
| e) Proposal includes plan for disposal of all solid waste based on best practices of State | 1 | 1 | 1 | 1 |
| f) Proposal includes a comprehensive documented process for 24-hour minimum response time to cannabis product recall notifications | 2 | 2 | 2 | 2 |
| g) Proposal includes more than one on-site security guard during business hours | 2 | 2 | 2 | 2 |
| h) Proposal includes plans and procedures for how all cannabis products on the premises or held by the applicant have met the testing requirements as defined by the State | 1 | 1 | 1 | 1 |
| i) Proposal includes a separate lobby area where identification is checked to ensure that only qualified individuals gain access to separate, locked areas where cannabis products are displayed | 2 | 2 | 2 | 2 |
| j) Proposal includes electronic storage of required records of sales, delivery manifests, patient information (if medicinal and required by State), inventory, etc., which can be provided to City personnel upon request | 2 | 2 | 2 | 2 |
| k) Proposal includes participation in web-based public safety application or equivalent that provides law enforcement with confirmation of local and state licenses | 1 | 1 | 1 | 1 |
| l) Proposal includes any proposed "green" business practices relating to energy and climate, water conservation, and materials/waste storage | 1 | 1 | 1 | 1 |
| m) Proposal includes secured loading/unloading area for deliveries | 1 | 1 | 1 | 1 |
| Section 4: Sub-Total of Points Possible | 20 | 20 | 20 | 20 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-17R ("Manzanita") at 1594 W 18th

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 5: Prior Experience in Business Ownership and Management | | | | |
| a) Combined prior experience of proposed owners is more than 3 years of verified successful management of any non-cannabis legal retail facility | 2 | 2 | 2 | 2 |
| b) Combined prior experience of proposed owners is more than 1 year and up to 3 years with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 2 | 2 | 2 | 2 |
| c) Combined prior experience of proposed owners is more than 3 years and up with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 3 | 3 | 3 | 3 |
| d) Above prior experience was obtained within the City or County of Merced | 3 | 3 | 3 | 3 |
| e) Above prior experience was obtained within 100 miles of the City of Merced | 1 | 1 | 1 | 1 |
| Section 5: Sub-Total of Points Possible | 11 | 11 | 11 | 11 |
| Section 6: Qualifications of Principals/Business Plan | | | | |
| a) At least one owner is a military veteran with an honorable discharge | 1 | 0 | 0 | 0 |
| b) At least one owner is a full-time resident of the County of Merced | 1 | 1 | 1 | 1 |
| c) At least one owner is a full-time resident of the City of Merced | 2 | 2 | 2 | 2 |
| d) Does the business qualify as a Disadvantaged Business Enterprise (DBE) as defined by the U.S. Department of Transportation? | 1 | 0 | 0 | 0 |
| e) Does the business have documented proof of access to at least \$150,000 in capital (or enough capital to pay all startup costs plus at least 3 months of operating costs)? | 3 | 3 | 3 | 3 |
| f) Does the business have documented proof of access to at least \$300,000 in capital (or enough capital to pay all startup costs plus at least 6 months of operating costs)? | 3 | 3 | 3 | 3 |
| g) Business Plan contain a valid pro forma for at least 3 years of operation | 2 | 2 | 2 | 2 |
| h) Business has documented agreements with cannabis distributors to supply products to their business | 2 | 2 | 2 | 2 |
| Section 6: Sub-Total of Points Possible | 15 | 13 | 13 | 13 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-17R ("Manzanita") at 1594 W 18th

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|--|-----------------------------------|--------------------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 7: Employee & Public Relations | | | | |
| a) The business promotes local hiring or provides incentives for City/County of Merced residents to work with the business | 2 | 2 | 2 | 2 |
| b) The business provides employee health benefits for all employees | 2 | 2 | 2 | 2 |
| c) The business employs more than 5 people full-time, not counting the owners or security personnel | 2 | 2 | 2 | 2 |
| d) Proposal includes an ongoing public information program to inform City residents of cannabis issues and proper/safe/legal use of cannabis products | 2 | 2 | 2 | 2 |
| Section 7: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |
| Section 8: Community Benefits | | | | |
| a) Proposal includes benefits to the community, such as defined monetary contributions to local community organizations, or donating time to local community organizations, or any other proposed community benefit acceptable to the City. (0 to 5 points to be awarded at the discretion of the City Selection Committee.) | 0 to 5 | 5 | 5 | 5 |
| Section 8: Sub-Total of Points Possible | 5 | 5 | 5 | 5 |
| Section 9: Discretion of the City Selection Committee | | | | |
| a) 0 to 20 additional points may be awarded to a proposal for outstanding features, measures, or programs (above and beyond the minimum requirements) proposed in the Commercial Cannabis Business Permit Application at the discretion of the City Selection Committee. | 0 to 20 | 20 | 20 | 18 |
| Section 9: Sub-Total of Points Possible | 20 | 20 | 20 | 18 |
| TOTAL POINTS POSSIBLE | 100 | 97 | 97 | 95 |
| TOTAL OF SELECTION COMMITTEE SCORES | 289 | RANKING 3 | | |
| AVERAGE OF SELECTION COMMITTEE SCORES (Total ÷ 3) | 96.333 | | | |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-18R ("Merced Pain Relief") at 946 W Main

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 1: Prioritize Medicinal Cannabis Access | | | | |
| a) Proposal for combined medicinal/adult use dispensary | 4 | 4 | 4 | 4 |
| b) Proposal for medicinal only dispensary | 3 | 0 | 0 | 0 |
| c) Proposal for non-medicinal/adult use dispensary only | 0 | 0 | 0 | 0 |
| d) Proposal includes Delivery Services | 2 | 2 | 2 | 2 |
| Section 1: Sub-Total of Points Possible | 6 | 6 | 6 | 6 |
| Section 2: Geographical Preference/Neighborhood Relations | | | | |
| a) Proposed locations is within 1,200 feet of local public transportation | 1 | 1 | 1 | 1 |
| b) Proposal includes a process and schedule for at least two public outreach meetings per year that meet City approval | 2 | 0 | 0 | 0 |
| c) Business plan includes a schedule for communication and receiving feedback from all entities within 300 feet of the business at least two times a year | 2 | 0 | 0 | 0 |
| d) Proposal includes the appointment of an employee as a designated liaison with the neighborhood | 1 | 0 | 0 | 0 |
| e) Designated liaison employee is a City resident | 1 | 0 | 0 | 0 |
| Section 2: Sub-Total of Points Possible | 7 | 1 | 1 | 1 |
| Section 3: Facility Plan | | | | |
| a) Business is formally associated with a non-retail cannabis or non-cannabis-related business in the City of Merced | 2 | 0 | 0 | 0 |
| b) Proposal includes daily inspection to ensure maintenance of the interior and exterior of the facility (i.e. free of trash, graffiti, etc.) | 2 | 2 | 2 | 2 |
| c) Location exceeds City parking requirements by 10% or more | 1 | 1 | 1 | 1 |
| d) Business is open more than five days a week at least 6 hours per day | 1 | 1 | 1 | 1 |
| e) Location exceeds minimum disabled parking requirements by 100% or more | 1 | 1 | 1 | 1 |
| f) Location is within an existing building or facility with an ability to be open for business within 6 months of approval of the CCBP by the City | 1 | 1 | 1 | 1 |
| Section 3: Sub-Total of Points Possible | 8 | 6 | 6 | 6 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-18R ("Merced Pain Relief") at 946 W Main

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 4: Standards and Procedures for the Safe Operation of Facilities: | | | | |
| a) Proposal includes documented employee safety training program | 1 | 1 | 1 | 1 |
| b) Proposal includes documented employee cannabis educational training program | 1 | 1 | 1 | 1 |
| c) Business Plan includes enhanced security measures, including at least three of the following: panic buttons, dye packets, bulletproof window film (with break strength of 400 lbs. per inch or better), a UL-approved safe with a fire rating that is 2-hour 1700 degrees F or better with a complex locking device; motion sensing lighting; or other enhanced security measures acceptable to the City. (0 to 4 points to be awarded at the discretion of the City Selection Committee.) | 0 to 4 | 2 | 4 | 4 |
| d) Proposal includes climate controlled environment | 1 | 1 | 1 | 1 |
| e) Proposal includes plan for disposal of all solid waste based on best practices of State | 1 | 1 | 1 | 1 |
| f) Proposal includes a comprehensive documented process for 24-hour minimum response time to cannabis product recall notifications | 2 | 0 | 0 | 0 |
| g) Proposal includes more than one on-site security guard during business hours | 2 | 0 | 0 | 0 |
| h) Proposal includes plans and procedures for how all cannabis products on the premises or held by the applicant have met the testing requirements as defined by the State | 1 | 1 | 1 | 1 |
| i) Proposal includes a separate lobby area where identification is checked to ensure that only qualified individuals gain access to separate, locked areas where cannabis products are displayed | 2 | 2 | 2 | 2 |
| j) Proposal includes electronic storage of required records of sales, delivery manifests, patient information (if medicinal and required by State), inventory, etc., which can be provided to City personnel upon request | 2 | 2 | 2 | 2 |
| k) Proposal includes participation in web-based public safety application or equivalent that provides law enforcement with confirmation of local and state licenses | 1 | 0 | 0 | 0 |
| l) Proposal includes any proposed "green" business practices relating to energy and climate, water conservation, and materials/waste storage | 1 | 0 | 0 | 0 |
| m) Proposal includes secured loading/unloading area for deliveries | 1 | 0 | 0 | 0 |
| Section 4: Sub-Total of Points Possible | 20 | 11 | 13 | 13 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-18R ("Merced Pain Relief") at 946 W Main

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 5: Prior Experience in Business Ownership and Management | | | | |
| a) Combined prior experience of proposed owners is more than 3 years of verified successful management of any non-cannabis legal retail facility | 2 | 2 | 2 | 2 |
| b) Combined prior experience of proposed owners is more than 1 year and up to 3 years with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 2 | 0 | 0 | 0 |
| c) Combined prior experience of proposed owners is more than 3 years and up with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 3 | 0 | 0 | 0 |
| d) Above prior experience was obtained within the City or County of Merced | 3 | 0 | 0 | 0 |
| e) Above prior experience was obtained within 100 miles of the City of Merced | 1 | 1 | 1 | 1 |
| Section 5: Sub-Total of Points Possible | 11 | 3 | 3 | 3 |
| Section 6: Qualifications of Principals/Business Plan | | | | |
| a) At least one owner is a military veteran with an honorable discharge | 1 | 0 | 0 | 0 |
| b) At least one owner is a full-time resident of the County of Merced | 1 | 1 | 1 | 1 |
| c) At least one owner is a full-time resident of the City of Merced | 2 | 2 | 2 | 2 |
| d) Does the business qualify as a Disadvantaged Business Enterprise (DBE) as defined by the U.S. Department of Transportation? | 1 | 1 | 1 | 1 |
| e) Does the business have documented proof of access to at least \$150,000 in capital (or enough capital to pay all startup costs plus at least 3 months of operating costs)? | 3 | 3 | 3 | 3 |
| f) Does the business have documented proof of access to at least \$300,000 in capital (or enough capital to pay all startup costs plus at least 6 months of operating costs)? | 3 | 3 | 3 | 3 |
| g) Business Plan contain a valid pro forma for at least 3 years of operation | 2 | 0 | 0 | 0 |
| h) Business has documented agreements with cannabis distributors to supply products to their business | 2 | 2 | 2 | 2 |
| Section 6: Sub-Total of Points Possible | 15 | 12 | 12 | 12 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-18R ("Merced Pain Relief") at 946 W Main

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|--|-----------------------------------|---------------------------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 7: Employee & Public Relations | | | | |
| a) The business promotes local hiring or provides incentives for City/County of Merced residents to work with the business | 2 | 2 | 2 | 2 |
| b) The business provides employee health benefits for all employees | 2 | 2 | 2 | 2 |
| c) The business employs more than 5 people full-time, not counting the owners or security personnel | 2 | 2 | 2 | 2 |
| d) Proposal includes an ongoing public information program to inform City residents of cannabis issues and proper/safe/legal use of cannabis products | 2 | 0 | 0 | 0 |
| Section 7: Sub-Total of Points Possible | 8 | 6 | 6 | 6 |
| Section 8: Community Benefits | | | | |
| a) Proposal includes benefits to the community, such as defined monetary contributions to local community organizations, or donating time to local community organizations, or any other proposed community benefit acceptable to the City. (0 to 5 points to be awarded at the discretion of the City Selection Committee.) | 0 to 5 | 0 | 2 | 0 |
| Section 8: Sub-Total of Points Possible | 5 | 0 | 2 | 0 |
| Section 9: Discretion of the City Selection Committee | | | | |
| a) 0 to 20 additional points may be awarded to a proposal for outstanding features, measures, or programs (above and beyond the minimum requirements) proposed in the Commercial Cannabis Business Permit Application at the discretion of the City Selection Committee. | 0 to 20 | 0 | 10 | 6 |
| Section 9: Sub-Total of Points Possible | 20 | 0 | 10 | 6 |
| TOTAL POINTS POSSIBLE | 100 | 45 | 59 | 53 |
| TOTAL OF SELECTION COMMITTEE SCORES | 157 | RANKING 21 (Tie) | | |
| AVERAGE OF SELECTION COMMITTEE SCORES (Total ÷ 3) | 52.333 | | | |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-20R ("Veteran Medication 22") at 3317 M St

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 1: Prioritize Medicinal Cannabis Access | | | | |
| a) Proposal for combined medicinal/adult use dispensary | 4 | 4 | 4 | 4 |
| b) Proposal for medicinal only dispensary | 3 | 0 | 0 | 0 |
| c) Proposal for non-medicinal/adult use dispensary only | 0 | 0 | 0 | 0 |
| d) Proposal includes Delivery Services | 2 | 2 | 2 | 2 |
| Section 1: Sub-Total of Points Possible | 6 | 6 | 6 | 6 |
| Section 2: Geographical Preference/Neighborhood Relations | | | | |
| a) Proposed locations is within 1,200 feet of local public transportation | 1 | 1 | 1 | 1 |
| b) Proposal includes a process and schedule for at least two public outreach meetings per year that meet City approval | 2 | 2 | 2 | 2 |
| c) Business plan includes a schedule for communication and receiving feedback from all entities within 300 feet of the business at least two times a year | 2 | 0 | 0 | 0 |
| d) Proposal includes the appointment of an employee as a designated liaison with the neighborhood | 1 | 1 | 1 | 1 |
| e) Designated liaison employee is a City resident | 1 | 1 | 1 | 1 |
| Section 2: Sub-Total of Points Possible | 7 | 5 | 5 | 5 |
| Section 3: Facility Plan | | | | |
| a) Business is formally associated with a non-retail cannabis or non-cannabis-related business in the City of Merced | 2 | 0 | 0 | 0 |
| b) Proposal includes daily inspection to ensure maintenance of the interior and exterior of the facility (i.e. free of trash, graffiti, etc.) | 2 | 2 | 2 | 2 |
| c) Location exceeds City parking requirements by 10% or more | 1 | 1 | 1 | 1 |
| d) Business is open more than five days a week at least 6 hours per day | 1 | 1 | 1 | 1 |
| e) Location exceeds minimum disabled parking requirements by 100% or more | 1 | 1 | 1 | 1 |
| f) Location is within an existing building or facility with an ability to be open for business within 6 months of approval of the CCBP by the City | 1 | 1 | 1 | 1 |
| Section 3: Sub-Total of Points Possible | 8 | 6 | 6 | 6 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-20R ("Veteran Medication 22") at 3317 M St

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 4: Standards and Procedures for the Safe Operation of Facilities: | | | | |
| a) Proposal includes documented employee safety training program | 1 | 1 | 1 | 1 |
| b) Proposal includes documented employee cannabis educational training program | 1 | 1 | 1 | 1 |
| c) Business Plan includes enhanced security measures, including at least three of the following: panic buttons, dye packets, bulletproof window film (with break strength of 400 lbs. per inch or better), a UL-approved safe with a fire rating that is 2-hour 1700 degrees F or better with a complex locking device; motion sensing lighting; or other enhanced security measures acceptable to the City. (0 to 4 points to be awarded at the discretion of the City Selection Committee.) | 0 to 4 | 4 | 4 | 3 |
| d) Proposal includes climate controlled environment | 1 | 1 | 1 | 1 |
| e) Proposal includes plan for disposal of all solid waste based on best practices of State | 1 | 1 | 1 | 1 |
| f) Proposal includes a comprehensive documented process for 24-hour minimum response time to cannabis product recall notifications | 2 | 0 | 0 | 0 |
| g) Proposal includes more than one on-site security guard during business hours | 2 | 2 | 2 | 2 |
| h) Proposal includes plans and procedures for how all cannabis products on the premises or held by the applicant have met the testing requirements as defined by the State | 1 | 1 | 1 | 1 |
| i) Proposal includes a separate lobby area where identification is checked to ensure that only qualified individuals gain access to separate, locked areas where cannabis products are displayed | 2 | 2 | 2 | 2 |
| j) Proposal includes electronic storage of required records of sales, delivery manifests, patient information (if medicinal and required by State), inventory, etc., which can be provided to City personnel upon request | 2 | 2 | 2 | 2 |
| k) Proposal includes participation in web-based public safety application or equivalent that provides law enforcement with confirmation of local and state licenses | 1 | 0 | 0 | 0 |
| l) Proposal includes any proposed "green" business practices relating to energy and climate, water conservation, and materials/waste storage | 1 | 1 | 1 | 1 |
| m) Proposal includes secured loading/unloading area for deliveries | 1 | 0 | 0 | 0 |
| Section 4: Sub-Total of Points Possible | 20 | 16 | 16 | 15 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-20R ("Veteran Medication 22") at 3317 M St

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 5: Prior Experience in Business Ownership and Management | | | | |
| a) Combined prior experience of proposed owners is more than 3 years of verified successful management of any non-cannabis legal retail facility | 2 | 0 | 0 | 0 |
| b) Combined prior experience of proposed owners is more than 1 year and up to 3 years with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 2 | 0 | 0 | 0 |
| c) Combined prior experience of proposed owners is more than 3 years and up with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 3 | 0 | 0 | 0 |
| d) Above prior experience was obtained within the City or County of Merced | 3 | 0 | 0 | 0 |
| e) Above prior experience was obtained within 100 miles of the City of Merced | 1 | 0 | 0 | 0 |
| Section 5: Sub-Total of Points Possible | 11 | 0 | 0 | 0 |
| Section 6: Qualifications of Principals/Business Plan | | | | |
| a) At least one owner is a military veteran with an honorable discharge | 1 | 1 | 1 | 1 |
| b) At least one owner is a full-time resident of the County of Merced | 1 | 1 | 1 | 1 |
| c) At least one owner is a full-time resident of the City of Merced | 2 | 2 | 2 | 2 |
| d) Does the business qualify as a Disadvantaged Business Enterprise (DBE) as defined by the U.S. Department of Transportation? | 1 | 1 | 1 | 1 |
| e) Does the business have documented proof of access to at least \$150,000 in capital (or enough capital to pay all startup costs plus at least 3 months of operating costs)? | 3 | 0 | 0 | 0 |
| f) Does the business have documented proof of access to at least \$300,000 in capital (or enough capital to pay all startup costs plus at least 6 months of operating costs)? | 3 | 0 | 0 | 0 |
| g) Business Plan contain a valid pro forma for at least 3 years of operation | 2 | 0 | 0 | 0 |
| h) Business has documented agreements with cannabis distributors to supply products to their business | 2 | 0 | 0 | 0 |
| Section 6: Sub-Total of Points Possible | 15 | 5 | 5 | 5 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-20R ("Veteran Medication 22") at 3317 M St

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|--|-----------------------------------|---------------------------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 7: Employee & Public Relations | | | | |
| a) The business promotes local hiring or provides incentives for City/County of Merced residents to work with the business | 2 | 2 | 2 | 2 |
| b) The business provides employee health benefits for all employees | 2 | 2 | 2 | 2 |
| c) The business employs more than 5 people full-time, not counting the owners or security personnel | 2 | 2 | 2 | 2 |
| d) Proposal includes an ongoing public information program to inform City residents of cannabis issues and proper/safe/legal use of cannabis products | 2 | 2 | 2 | 2 |
| Section 7: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |
| Section 8: Community Benefits | | | | |
| a) Proposal includes benefits to the community, such as defined monetary contributions to local community organizations, or donating time to local community organizations, or any other proposed community benefit acceptable to the City. (0 to 5 points to be awarded at the discretion of the City Selection Committee.) | 0 to 5 | 1 | 4 | 1 |
| Section 8: Sub-Total of Points Possible | 5 | 1 | 4 | 1 |
| Section 9: Discretion of the City Selection Committee | | | | |
| a) 0 to 20 additional points may be awarded to a proposal for outstanding features, measures, or programs (above and beyond the minimum requirements) proposed in the Commercial Cannabis Business Permit Application at the discretion of the City Selection Committee. | 0 to 20 | 0 | 10 | 4 |
| Section 9: Sub-Total of Points Possible | 20 | 0 | 10 | 4 |
| TOTAL POINTS POSSIBLE | 100 | 47 | 60 | 50 |
| TOTAL OF SELECTION COMMITTEE SCORES | 157 | RANKING 21 (Tie) | | |
| AVERAGE OF SELECTION COMMITTEE SCORES (Total ÷ 3) | 52.333 | | | |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-21R ("Medallion Wellness") at 808 W 16th St

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 1: Prioritize Medicinal Cannabis Access | | | | |
| a) Proposal for combined medicinal/adult use dispensary | 4 | 4 | 4 | 4 |
| b) Proposal for medicinal only dispensary | 3 | 0 | 0 | 0 |
| c) Proposal for non-medicinal/adult use dispensary only | 0 | 0 | 0 | 0 |
| d) Proposal includes Delivery Services | 2 | 2 | 2 | 2 |
| Section 1: Sub-Total of Points Possible | 6 | 6 | 6 | 6 |
| Section 2: Geographical Preference/Neighborhood Relations | | | | |
| a) Proposed locations is within 1,200 feet of local public transportation | 1 | 1 | 1 | 1 |
| b) Proposal includes a process and schedule for at least two public outreach meetings per year that meet City approval | 2 | 2 | 2 | 2 |
| c) Business plan includes a schedule for communication and receiving feedback from all entities within 300 feet of the business at least two times a year | 2 | 2 | 2 | 2 |
| d) Proposal includes the appointment of an employee as a designated liaison with the neighborhood | 1 | 1 | 1 | 1 |
| e) Designated liaison employee is a City resident | 1 | 0 | 0 | 0 |
| Section 2: Sub-Total of Points Possible | 7 | 6 | 6 | 6 |
| Section 3: Facility Plan | | | | |
| a) Business is formally associated with a non-retail cannabis or non-cannabis-related business in the City of Merced | 2 | 2 | 2 | 2 |
| b) Proposal includes daily inspection to ensure maintenance of the interior and exterior of the facility (i.e. free of trash, graffiti, etc.) | 2 | 2 | 2 | 2 |
| c) Location exceeds City parking requirements by 10% or more | 1 | 1 | 1 | 1 |
| d) Business is open more than five days a week at least 6 hours per day | 1 | 1 | 1 | 1 |
| e) Location exceeds minimum disabled parking requirements by 100% or more | 1 | 1 | 1 | 1 |
| f) Location is within an existing building or facility with an ability to be open for business within 6 months of approval of the CCBP by the City | 1 | 1 | 1 | 1 |
| Section 3: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-21R ("Medallion Wellness") at 808 W 16th St

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 4: Standards and Procedures for the Safe Operation of Facilities: | | | | |
| a) Proposal includes documented employee safety training program | 1 | 1 | 1 | 1 |
| b) Proposal includes documented employee cannabis educational training program | 1 | 1 | 1 | 1 |
| c) Business Plan includes enhanced security measures, including at least three of the following: panic buttons, dye packets, bulletproof window film (with break strength of 400 lbs. per inch or better), a UL-approved safe with a fire rating that is 2-hour 1700 degrees F or better with a complex locking device; motion sensing lighting; or other enhanced security measures acceptable to the City. (0 to 4 points to be awarded at the discretion of the City Selection Committee.) | 0 to 4 | 4 | 4 | 4 |
| d) Proposal includes climate controlled environment | 1 | 1 | 1 | 1 |
| e) Proposal includes plan for disposal of all solid waste based on best practices of State | 1 | 1 | 1 | 1 |
| f) Proposal includes a comprehensive documented process for 24-hour minimum response time to cannabis product recall notifications | 2 | 2 | 2 | 2 |
| g) Proposal includes more than one on-site security guard during business hours | 2 | 2 | 2 | 2 |
| h) Proposal includes plans and procedures for how all cannabis products on the premises or held by the applicant have met the testing requirements as defined by the State | 1 | 1 | 1 | 1 |
| i) Proposal includes a separate lobby area where identification is checked to ensure that only qualified individuals gain access to separate, locked areas where cannabis products are displayed | 2 | 2 | 2 | 2 |
| j) Proposal includes electronic storage of required records of sales, delivery manifests, patient information (if medicinal and required by State), inventory, etc., which can be provided to City personnel upon request | 2 | 2 | 2 | 2 |
| k) Proposal includes participation in web-based public safety application or equivalent that provides law enforcement with confirmation of local and state licenses | 1 | 1 | 1 | 1 |
| l) Proposal includes any proposed "green" business practices relating to energy and climate, water conservation, and materials/waste storage | 1 | 1 | 1 | 1 |
| m) Proposal includes secured loading/unloading area for deliveries | 1 | 1 | 1 | 1 |
| Section 4: Sub-Total of Points Possible | 20 | 20 | 20 | 20 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-21R ("Medallion Wellness") at 808 W 16th St

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 5: Prior Experience in Business Ownership and Management | | | | |
| a) Combined prior experience of proposed owners is more than 3 years of verified successful management of any non-cannabis legal retail facility | 2 | 2 | 2 | 2 |
| b) Combined prior experience of proposed owners is more than 1 year and up to 3 years with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 2 | 2 | 2 | 2 |
| c) Combined prior experience of proposed owners is more than 3 years and up with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 3 | 3 | 3 | 3 |
| d) Above prior experience was obtained within the City or County of Merced | 3 | 3 | 3 | 3 |
| e) Above prior experience was obtained within 100 miles of the City of Merced | 1 | 1 | 1 | 1 |
| Section 5: Sub-Total of Points Possible | 11 | 11 | 11 | 11 |
| Section 6: Qualifications of Principals/Business Plan | | | | |
| a) At least one owner is a military veteran with an honorable discharge | 1 | 0 | 0 | 0 |
| b) At least one owner is a full-time resident of the County of Merced | 1 | 1 | 1 | 1 |
| c) At least one owner is a full-time resident of the City of Merced | 2 | 0 | 0 | 0 |
| d) Does the business qualify as a Disadvantaged Business Enterprise (DBE) as defined by the U.S. Department of Transportation? | 1 | 0 | 0 | 0 |
| e) Does the business have documented proof of access to at least \$150,000 in capital (or enough capital to pay all startup costs plus at least 3 months of operating costs)? | 3 | 3 | 3 | 3 |
| f) Does the business have documented proof of access to at least \$300,000 in capital (or enough capital to pay all startup costs plus at least 6 months of operating costs)? | 3 | 3 | 3 | 3 |
| g) Business Plan contain a valid pro forma for at least 3 years of operation | 2 | 2 | 2 | 2 |
| h) Business has documented agreements with cannabis distributors to supply products to their business | 2 | 2 | 2 | 2 |
| Section 6: Sub-Total of Points Possible | 15 | 11 | 11 | 11 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-21R ("Medallion Wellness") at 808 W 16th St

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|--|-----------------------------------|--------------------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 7: Employee & Public Relations | | | | |
| a) The business promotes local hiring or provides incentives for City/County of Merced residents to work with the business | 2 | 2 | 2 | 2 |
| b) The business provides employee health benefits for all employees | 2 | 2 | 2 | 2 |
| c) The business employs more than 5 people full-time, not counting the owners or security personnel | 2 | 2 | 2 | 2 |
| d) Proposal includes an ongoing public information program to inform City residents of cannabis issues and proper/safe/legal use of cannabis products | 2 | 2 | 2 | 2 |
| Section 7: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |
| Section 8: Community Benefits | | | | |
| a) Proposal includes benefits to the community, such as defined monetary contributions to local community organizations, or donating time to local community organizations, or any other proposed community benefit acceptable to the City. (0 to 5 points to be awarded at the discretion of the City Selection Committee.) | 0 to 5 | 4 | 5 | 4 |
| Section 8: Sub-Total of Points Possible | 5 | 4 | 5 | 4 |
| Section 9: Discretion of the City Selection Committee | | | | |
| a) 0 to 20 additional points may be awarded to a proposal for outstanding features, measures, or programs (above and beyond the minimum requirements) proposed in the Commercial Cannabis Business Permit Application at the discretion of the City Selection Committee. | 0 to 20 | 10 | 16 | 20 |
| Section 9: Sub-Total of Points Possible | 20 | 10 | 16 | 20 |
| TOTAL POINTS POSSIBLE | 100 | 84 | 91 | 94 |
| TOTAL OF SELECTION COMMITTEE SCORES | 269 | RANKING 5 | | |
| AVERAGE OF SELECTION COMMITTEE SCORES (Total ÷ 3) | 89.667 | | | |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-22R ("7 Fingers Cannabissary") at 1220-30 Martin Luther King Jr Wy

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 1: Prioritize Medicinal Cannabis Access | | | | |
| a) Proposal for combined medicinal/adult use dispensary | 4 | 4 | 4 | 4 |
| b) Proposal for medicinal only dispensary | 3 | 0 | 0 | 0 |
| c) Proposal for non-medicinal/adult use dispensary only | 0 | 0 | 0 | 0 |
| d) Proposal includes Delivery Services | 2 | 2 | 2 | 2 |
| Section 1: Sub-Total of Points Possible | 6 | 6 | 6 | 6 |
| Section 2: Geographical Preference/Neighborhood Relations | | | | |
| a) Proposed locations is within 1,200 feet of local public transportation | 1 | 1 | 1 | 1 |
| b) Proposal includes a process and schedule for at least two public outreach meetings per year that meet City approval | 2 | 2 | 2 | 2 |
| c) Business plan includes a schedule for communication and receiving feedback from all entities within 300 feet of the business at least two times a year | 2 | 2 | 2 | 2 |
| d) Proposal includes the appointment of an employee as a designated liaison with the neighborhood | 1 | 1 | 1 | 1 |
| e) Designated liaison employee is a City resident | 1 | 1 | 1 | 1 |
| Section 2: Sub-Total of Points Possible | 7 | 7 | 7 | 7 |
| Section 3: Facility Plan | | | | |
| a) Business is formally associated with a non-retail cannabis or non-cannabis-related business in the City of Merced | 2 | 0 | 0 | 0 |
| b) Proposal includes daily inspection to ensure maintenance of the interior and exterior of the facility (i.e. free of trash, graffiti, etc.) | 2 | 2 | 2 | 2 |
| c) Location exceeds City parking requirements by 10% or more | 1 | 1 | 1 | 1 |
| d) Business is open more than five days a week at least 6 hours per day | 1 | 1 | 1 | 1 |
| e) Location exceeds minimum disabled parking requirements by 100% or more | 1 | 1 | 1 | 1 |
| f) Location is within an existing building or facility with an ability to be open for business within 6 months of approval of the CCBP by the City | 1 | 1 | 1 | 1 |
| Section 3: Sub-Total of Points Possible | 8 | 6 | 6 | 6 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-22R ("7 Fingers Cannabissary") at 1220-30 Martin Luther King Jr Wy

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 4: Standards and Procedures for the Safe Operation of Facilities: | | | | |
| a) Proposal includes documented employee safety training program | 1 | 1 | 1 | 1 |
| b) Proposal includes documented employee cannabis educational training program | 1 | 1 | 1 | 1 |
| c) Business Plan includes enhanced security measures, including at least three of the following: panic buttons, dye packets, bulletproof window film (with break strength of 400 lbs. per inch or better), a UL-approved safe with a fire rating that is 2-hour 1700 degrees F or better with a complex locking device; motion sensing lighting; or other enhanced security measures acceptable to the City. (0 to 4 points to be awarded at the discretion of the City Selection Committee.) | 0 to 4 | 4 | 4 | 4 |
| d) Proposal includes climate controlled environment | 1 | 1 | 1 | 1 |
| e) Proposal includes plan for disposal of all solid waste based on best practices of State | 1 | 1 | 1 | 1 |
| f) Proposal includes a comprehensive documented process for 24-hour minimum response time to cannabis product recall notifications | 2 | 2 | 2 | 2 |
| g) Proposal includes more than one on-site security guard during business hours | 2 | 2 | 2 | 2 |
| h) Proposal includes plans and procedures for how all cannabis products on the premises or held by the applicant have met the testing requirements as defined by the State | 1 | 1 | 1 | 1 |
| i) Proposal includes a separate lobby area where identification is checked to ensure that only qualified individuals gain access to separate, locked areas where cannabis products are displayed | 2 | 2 | 2 | 2 |
| j) Proposal includes electronic storage of required records of sales, delivery manifests, patient information (if medicinal and required by State), inventory, etc., which can be provided to City personnel upon request | 2 | 2 | 2 | 2 |
| k) Proposal includes participation in web-based public safety application or equivalent that provides law enforcement with confirmation of local and state licenses | 1 | 1 | 1 | 1 |
| l) Proposal includes any proposed "green" business practices relating to energy and climate, water conservation, and materials/waste storage | 1 | 1 | 1 | 1 |
| m) Proposal includes secured loading/unloading area for deliveries | 1 | 1 | 1 | 1 |
| Section 4: Sub-Total of Points Possible | 20 | 20 | 20 | 20 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-22R ("7 Fingers Cannabissary") at 1220-30 Martin Luther King Jr Wy

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 5: Prior Experience in Business Ownership and Management | | | | |
| a) Combined prior experience of proposed owners is more than 3 years of verified successful management of any non-cannabis legal retail facility | 2 | 2 | 2 | 2 |
| b) Combined prior experience of proposed owners is more than 1 year and up to 3 years with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 2 | 2 | 2 | 2 |
| c) Combined prior experience of proposed owners is more than 3 years and up with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 3 | 3 | 3 | 3 |
| d) Above prior experience was obtained within the City or County of Merced | 3 | 0 | 0 | 0 |
| e) Above prior experience was obtained within 100 miles of the City of Merced | 1 | 1 | 1 | 1 |
| Section 5: Sub-Total of Points Possible | 11 | 8 | 8 | 8 |
| Section 6: Qualifications of Principals/Business Plan | | | | |
| a) At least one owner is a military veteran with an honorable discharge | 1 | 1 | 1 | 1 |
| b) At least one owner is a full-time resident of the County of Merced | 1 | 0 | 0 | 0 |
| c) At least one owner is a full-time resident of the City of Merced | 2 | 0 | 0 | 0 |
| d) Does the business qualify as a Disadvantaged Business Enterprise (DBE) as defined by the U.S. Department of Transportation? | 1 | 0 | 0 | 0 |
| e) Does the business have documented proof of access to at least \$150,000 in capital (or enough capital to pay all startup costs plus at least 3 months of operating costs)? | 3 | 0 | 0 | 0 |
| f) Does the business have documented proof of access to at least \$300,000 in capital (or enough capital to pay all startup costs plus at least 6 months of operating costs)? | 3 | 0 | 0 | 0 |
| g) Business Plan contain a valid pro forma for at least 3 years of operation | 2 | 2 | 2 | 2 |
| h) Business has documented agreements with cannabis distributors to supply products to their business | 2 | 2 | 2 | 2 |
| Section 6: Sub-Total of Points Possible | 15 | 5 | 5 | 5 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-22R ("7 Fingers Cannabissary") at 1220-30 Martin Luther King Jr Wy

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|--|-----------------------------------|--------------------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 7: Employee & Public Relations | | | | |
| a) The business promotes local hiring or provides incentives for City/County of Merced residents to work with the business | 2 | 2 | 2 | 2 |
| b) The business provides employee health benefits for all employees | 2 | 2 | 2 | 2 |
| c) The business employs more than 5 people full-time, not counting the owners or security personnel | 2 | 2 | 2 | 2 |
| d) Proposal includes an ongoing public information program to inform City residents of cannabis issues and proper/safe/legal use of cannabis products | 2 | 2 | 2 | 2 |
| Section 7: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |
| Section 8: Community Benefits | | | | |
| a) Proposal includes benefits to the community, such as defined monetary contributions to local community organizations, or donating time to local community organizations, or any other proposed community benefit acceptable to the City. (0 to 5 points to be awarded at the discretion of the City Selection Committee.) | 0 to 5 | 4 | 5 | 5 |
| Section 8: Sub-Total of Points Possible | 5 | 4 | 5 | 5 |
| Section 9: Discretion of the City Selection Committee | | | | |
| a) 0 to 20 additional points may be awarded to a proposal for outstanding features, measures, or programs (above and beyond the minimum requirements) proposed in the Commercial Cannabis Business Permit Application at the discretion of the City Selection Committee. | 0 to 20 | 20 | 20 | 20 |
| Section 9: Sub-Total of Points Possible | 20 | 20 | 20 | 20 |
| TOTAL POINTS POSSIBLE | 100 | 84 | 85 | 85 |
| TOTAL OF SELECTION COMMITTEE SCORES | 254 | RANKING 7 | | |
| AVERAGE OF SELECTION COMMITTEE SCORES (Total ÷ 3) | 84.667 | | | |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-23R ("Kings Valley Wellness") at 850 W Main, Ste A

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 1: Prioritize Medicinal Cannabis Access | | | | |
| a) Proposal for combined medicinal/adult use dispensary | 4 | 4 | 4 | 4 |
| b) Proposal for medicinal only dispensary | 3 | 0 | 0 | 0 |
| c) Proposal for non-medicinal/adult use dispensary only | 0 | 0 | 0 | 0 |
| d) Proposal includes Delivery Services | 2 | 2 | 2 | 2 |
| Section 1: Sub-Total of Points Possible | 6 | 6 | 6 | 6 |
| Section 2: Geographical Preference/Neighborhood Relations | | | | |
| a) Proposed locations is within 1,200 feet of local public transportation | 1 | 1 | 1 | 1 |
| b) Proposal includes a process and schedule for at least two public outreach meetings per year that meet City approval | 2 | 2 | 2 | 2 |
| c) Business plan includes a schedule for communication and receiving feedback from all entities within 300 feet of the business at least two times a year | 2 | 2 | 2 | 2 |
| d) Proposal includes the appointment of an employee as a designated liaison with the neighborhood | 1 | 1 | 1 | 1 |
| e) Designated liaison employee is a City resident | 1 | 0 | 0 | 0 |
| Section 2: Sub-Total of Points Possible | 7 | 6 | 6 | 6 |
| Section 3: Facility Plan | | | | |
| a) Business is formally associated with a non-retail cannabis or non-cannabis-related business in the City of Merced | 2 | 0 | 0 | 0 |
| b) Proposal includes daily inspection to ensure maintenance of the interior and exterior of the facility (i.e. free of trash, graffiti, etc.) | 2 | 2 | 2 | 2 |
| c) Location exceeds City parking requirements by 10% or more | 1 | 1 | 1 | 1 |
| d) Business is open more than five days a week at least 6 hours per day | 1 | 1 | 1 | 1 |
| e) Location exceeds minimum disabled parking requirements by 100% or more | 1 | 1 | 1 | 1 |
| f) Location is within an existing building or facility with an ability to be open for business within 6 months of approval of the CCBP by the City | 1 | 1 | 1 | 1 |
| Section 3: Sub-Total of Points Possible | 8 | 6 | 6 | 6 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-23R ("Kings Valley Wellness") at 850 W Main, Ste A

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 4: Standards and Procedures for the Safe Operation of Facilities: | | | | |
| a) Proposal includes documented employee safety training program | 1 | 1 | 1 | 1 |
| b) Proposal includes documented employee cannabis educational training program | 1 | 1 | 1 | 1 |
| c) Business Plan includes enhanced security measures, including at least three of the following: panic buttons, dye packets, bulletproof window film (with break strength of 400 lbs. per inch or better), a UL-approved safe with a fire rating that is 2-hour 1700 degrees F or better with a complex locking device; motion sensing lighting; or other enhanced security measures acceptable to the City. (0 to 4 points to be awarded at the discretion of the City Selection Committee.) | 0 to 4 | 4 | 4 | 4 |
| d) Proposal includes climate controlled environment | 1 | 1 | 1 | 1 |
| e) Proposal includes plan for disposal of all solid waste based on best practices of State | 1 | 1 | 1 | 1 |
| f) Proposal includes a comprehensive documented process for 24-hour minimum response time to cannabis product recall notifications | 2 | 2 | 2 | 2 |
| g) Proposal includes more than one on-site security guard during business hours | 2 | 2 | 2 | 2 |
| h) Proposal includes plans and procedures for how all cannabis products on the premises or held by the applicant have met the testing requirements as defined by the State | 1 | 1 | 1 | 1 |
| i) Proposal includes a separate lobby area where identification is checked to ensure that only qualified individuals gain access to separate, locked areas where cannabis products are displayed | 2 | 2 | 2 | 2 |
| j) Proposal includes electronic storage of required records of sales, delivery manifests, patient information (if medicinal and required by State), inventory, etc., which can be provided to City personnel upon request | 2 | 2 | 2 | 2 |
| k) Proposal includes participation in web-based public safety application or equivalent that provides law enforcement with confirmation of local and state licenses | 1 | 1 | 1 | 1 |
| l) Proposal includes any proposed "green" business practices relating to energy and climate, water conservation, and materials/waste storage | 1 | 1 | 1 | 1 |
| m) Proposal includes secured loading/unloading area for deliveries | 1 | 0 | 0 | 0 |
| Section 4: Sub-Total of Points Possible | 20 | 19 | 19 | 19 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-23R ("Kings Valley Wellness") at 850 W Main, Ste A

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 5: Prior Experience in Business Ownership and Management | | | | |
| a) Combined prior experience of proposed owners is more than 3 years of verified successful management of any non-cannabis legal retail facility | 2 | 0 | 0 | 0 |
| b) Combined prior experience of proposed owners is more than 1 year and up to 3 years with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 2 | 2 | 2 | 2 |
| c) Combined prior experience of proposed owners is more than 3 years and up with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 3 | 0 | 0 | 0 |
| d) Above prior experience was obtained within the City or County of Merced | 3 | 0 | 0 | 0 |
| e) Above prior experience was obtained within 100 miles of the City of Merced | 1 | 0 | 0 | 0 |
| Section 5: Sub-Total of Points Possible | 11 | 2 | 2 | 2 |
| Section 6: Qualifications of Principals/Business Plan | | | | |
| a) At least one owner is a military veteran with an honorable discharge | 1 | 0 | 0 | 0 |
| b) At least one owner is a full-time resident of the County of Merced | 1 | 0 | 0 | 0 |
| c) At least one owner is a full-time resident of the City of Merced | 2 | 0 | 0 | 0 |
| d) Does the business qualify as a Disadvantaged Business Enterprise (DBE) as defined by the U.S. Department of Transportation? | 1 | 0 | 0 | 0 |
| e) Does the business have documented proof of access to at least \$150,000 in capital (or enough capital to pay all startup costs plus at least 3 months of operating costs)? | 3 | 3 | 3 | 3 |
| f) Does the business have documented proof of access to at least \$300,000 in capital (or enough capital to pay all startup costs plus at least 6 months of operating costs)? | 3 | 0 | 0 | 0 |
| g) Business Plan contain a valid pro forma for at least 3 years of operation | 2 | 2 | 2 | 2 |
| h) Business has documented agreements with cannabis distributors to supply products to their business | 2 | 2 | 2 | 2 |
| Section 6: Sub-Total of Points Possible | 15 | 7 | 7 | 7 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-23R ("Kings Valley Wellness") at 850 W Main, Ste A

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|--|-----------------------------------|---------------------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 7: Employee & Public Relations | | | | |
| a) The business promotes local hiring or provides incentives for City/County of Merced residents to work with the business | 2 | 2 | 2 | 2 |
| b) The business provides employee health benefits for all employees | 2 | 2 | 2 | 2 |
| c) The business employs more than 5 people full-time, not counting the owners or security personnel | 2 | 2 | 2 | 2 |
| d) Proposal includes an ongoing public information program to inform City residents of cannabis issues and proper/safe/legal use of cannabis products | 2 | 2 | 2 | 2 |
| Section 7: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |
| Section 8: Community Benefits | | | | |
| a) Proposal includes benefits to the community, such as defined monetary contributions to local community organizations, or donating time to local community organizations, or any other proposed community benefit acceptable to the City. (0 to 5 points to be awarded at the discretion of the City Selection Committee.) | 0 to 5 | 1 | 4 | 1 |
| Section 8: Sub-Total of Points Possible | 5 | 1 | 4 | 1 |
| Section 9: Discretion of the City Selection Committee | | | | |
| a) 0 to 20 additional points may be awarded to a proposal for outstanding features, measures, or programs (above and beyond the minimum requirements) proposed in the Commercial Cannabis Business Permit Application at the discretion of the City Selection Committee. | 0 to 20 | 5 | 16 | 10 |
| Section 9: Sub-Total of Points Possible | 20 | 5 | 16 | 10 |
| TOTAL POINTS POSSIBLE | 100 | 60 | 74 | 65 |
| TOTAL OF SELECTION COMMITTEE SCORES | 199 | RANKING 17 | | |
| AVERAGE OF SELECTION COMMITTEE SCORES (Total ÷ 3) | 66.333 | | | |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-24R ("Earth Source Healing") at 1035 W 14th

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 1: Prioritize Medicinal Cannabis Access | | | | |
| a) Proposal for combined medicinal/adult use dispensary | 4 | 0 | 0 | 0 |
| b) Proposal for medicinal only dispensary | 3 | 3 | 3 | 3 |
| c) Proposal for non-medicinal/adult use dispensary only | 0 | 0 | 0 | 0 |
| d) Proposal includes Delivery Services | 2 | 2 | 2 | 2 |
| Section 1: Sub-Total of Points Possible | 6 | 5 | 5 | 5 |
| Section 2: Geographical Preference/Neighborhood Relations | | | | |
| a) Proposed locations is within 1,200 feet of local public transportation | 1 | 1 | 1 | 1 |
| b) Proposal includes a process and schedule for at least two public outreach meetings per year that meet City approval | 2 | 0 | 0 | 0 |
| c) Business plan includes a schedule for communication and receiving feedback from all entities within 300 feet of the business at least two times a year | 2 | 0 | 0 | 0 |
| d) Proposal includes the appointment of an employee as a designated liaison with the neighborhood | 1 | 1 | 1 | 1 |
| e) Designated liaison employee is a City resident | 1 | 1 | 1 | 1 |
| Section 2: Sub-Total of Points Possible | 7 | 3 | 3 | 3 |
| Section 3: Facility Plan | | | | |
| a) Business is formally associated with a non-retail cannabis or non-cannabis-related business in the City of Merced | 2 | 2 | 2 | 2 |
| b) Proposal includes daily inspection to ensure maintenance of the interior and exterior of the facility (i.e. free of trash, graffiti, etc.) | 2 | 2 | 2 | 2 |
| c) Location exceeds City parking requirements by 10% or more | 1 | 1 | 1 | 1 |
| d) Business is open more than five days a week at least 6 hours per day | 1 | 1 | 1 | 1 |
| e) Location exceeds minimum disabled parking requirements by 100% or more | 1 | 1 | 1 | 1 |
| f) Location is within an existing building or facility with an ability to be open for business within 6 months of approval of the CCBP by the City | 1 | 1 | 1 | 1 |
| Section 3: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-24R ("Earth Source Healing") at 1035 W 14th

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 4: Standards and Procedures for the Safe Operation of Facilities: | | | | |
| a) Proposal includes documented employee safety training program | 1 | 1 | 1 | 1 |
| b) Proposal includes documented employee cannabis educational training program | 1 | 1 | 1 | 1 |
| c) Business Plan includes enhanced security measures, including at least three of the following: panic buttons, dye packets, bulletproof window film (with break strength of 400 lbs. per inch or better), a UL-approved safe with a fire rating that is 2-hour 1700 degrees F or better with a complex locking device; motion sensing lighting; or other enhanced security measures acceptable to the City. (0 to 4 points to be awarded at the discretion of the City Selection Committee.) | 0 to 4 | 4 | 2 | 4 |
| d) Proposal includes climate controlled environment | 1 | 1 | 1 | 1 |
| e) Proposal includes plan for disposal of all solid waste based on best practices of State | 1 | 1 | 1 | 1 |
| f) Proposal includes a comprehensive documented process for 24-hour minimum response time to cannabis product recall notifications | 2 | 0 | 0 | 0 |
| g) Proposal includes more than one on-site security guard during business hours | 2 | 0 | 0 | 0 |
| h) Proposal includes plans and procedures for how all cannabis products on the premises or held by the applicant have met the testing requirements as defined by the State | 1 | 1 | 1 | 1 |
| i) Proposal includes a separate lobby area where identification is checked to ensure that only qualified individuals gain access to separate, locked areas where cannabis products are displayed | 2 | 2 | 2 | 2 |
| j) Proposal includes electronic storage of required records of sales, delivery manifests, patient information (if medicinal and required by State), inventory, etc., which can be provided to City personnel upon request | 2 | 2 | 2 | 2 |
| k) Proposal includes participation in web-based public safety application or equivalent that provides law enforcement with confirmation of local and state licenses | 1 | 0 | 0 | 0 |
| l) Proposal includes any proposed "green" business practices relating to energy and climate, water conservation, and materials/waste storage | 1 | 1 | 1 | 1 |
| m) Proposal includes secured loading/unloading area for deliveries | 1 | 1 | 1 | 1 |
| Section 4: Sub-Total of Points Possible | 20 | 15 | 13 | 15 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-24R ("Earth Source Healing") at 1035 W 14th

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 5: Prior Experience in Business Ownership and Management | | | | |
| a) Combined prior experience of proposed owners is more than 3 years of verified successful management of any non-cannabis legal retail facility | 2 | 2 | 2 | 2 |
| b) Combined prior experience of proposed owners is more than 1 year and up to 3 years with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 2 | 2 | 2 | 2 |
| c) Combined prior experience of proposed owners is more than 3 years and up with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 3 | 0 | 0 | 0 |
| d) Above prior experience was obtained within the City or County of Merced | 3 | 3 | 3 | 3 |
| e) Above prior experience was obtained within 100 miles of the City of Merced | 1 | 1 | 1 | 1 |
| Section 5: Sub-Total of Points Possible | 11 | 8 | 8 | 8 |
| Section 6: Qualifications of Principals/Business Plan | | | | |
| a) At least one owner is a military veteran with an honorable discharge | 1 | 0 | 0 | 0 |
| b) At least one owner is a full-time resident of the County of Merced | 1 | 1 | 1 | 1 |
| c) At least one owner is a full-time resident of the City of Merced | 2 | 2 | 2 | 2 |
| d) Does the business qualify as a Disadvantaged Business Enterprise (DBE) as defined by the U.S. Department of Transportation? | 1 | 0 | 0 | 0 |
| e) Does the business have documented proof of access to at least \$150,000 in capital (or enough capital to pay all startup costs plus at least 3 months of operating costs)? | 3 | 0 | 0 | 0 |
| f) Does the business have documented proof of access to at least \$300,000 in capital (or enough capital to pay all startup costs plus at least 6 months of operating costs)? | 3 | 0 | 0 | 0 |
| g) Business Plan contain a valid pro forma for at least 3 years of operation | 2 | 2 | 2 | 2 |
| h) Business has documented agreements with cannabis distributors to supply products to their business | 2 | 0 | 0 | 0 |
| Section 6: Sub-Total of Points Possible | 15 | 5 | 5 | 5 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-24R ("Earth Source Healing") at 1035 W 14th

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|--|-----------------------------------|---------------------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 7: Employee & Public Relations | | | | |
| a) The business promotes local hiring or provides incentives for City/County of Merced residents to work with the business | 2 | 2 | 2 | 2 |
| b) The business provides employee health benefits for all employees | 2 | 2 | 2 | 2 |
| c) The business employs more than 5 people full-time, not counting the owners or security personnel | 2 | 0 | 0 | 0 |
| d) Proposal includes an ongoing public information program to inform City residents of cannabis issues and proper/safe/legal use of cannabis products | 2 | 2 | 2 | 2 |
| Section 7: Sub-Total of Points Possible | 8 | 6 | 6 | 6 |
| Section 8: Community Benefits | | | | |
| a) Proposal includes benefits to the community, such as defined monetary contributions to local community organizations, or donating time to local community organizations, or any other proposed community benefit acceptable to the City. (0 to 5 points to be awarded at the discretion of the City Selection Committee.) | 0 to 5 | 1 | 5 | 2 |
| Section 8: Sub-Total of Points Possible | 5 | 1 | 5 | 2 |
| Section 9: Discretion of the City Selection Committee | | | | |
| a) 0 to 20 additional points may be awarded to a proposal for outstanding features, measures, or programs (above and beyond the minimum requirements) proposed in the Commercial Cannabis Business Permit Application at the discretion of the City Selection Committee. | 0 to 20 | 5 | 10 | 8 |
| Section 9: Sub-Total of Points Possible | 20 | 5 | 10 | 8 |
| TOTAL POINTS POSSIBLE | 100 | 56 | 63 | 60 |
| TOTAL OF SELECTION COMMITTEE SCORES | 179 | RANKING 19 | | |
| AVERAGE OF SELECTION COMMITTEE SCORES (Total ÷ 3) | 59.667 | | | |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-25R ("Valley Pure") at 1180 Olivewood

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 1: Prioritize Medicinal Cannabis Access | | | | |
| a) Proposal for combined medicinal/adult use dispensary | 4 | 4 | 4 | 4 |
| b) Proposal for medicinal only dispensary | 3 | 0 | 0 | 0 |
| c) Proposal for non-medicinal/adult use dispensary only | 0 | 0 | 0 | 0 |
| d) Proposal includes Delivery Services | 2 | 2 | 2 | 2 |
| Section 1: Sub-Total of Points Possible | 6 | 6 | 6 | 6 |
| Section 2: Geographical Preference/Neighborhood Relations | | | | |
| a) Proposed locations is within 1,200 feet of local public transportation | 1 | 1 | 1 | 1 |
| b) Proposal includes a process and schedule for at least two public outreach meetings per year that meet City approval | 2 | 2 | 2 | 2 |
| c) Business plan includes a schedule for communication and receiving feedback from all entities within 300 feet of the business at least two times a year | 2 | 0 | 0 | 0 |
| d) Proposal includes the appointment of an employee as a designated liaison with the neighborhood | 1 | 1 | 1 | 1 |
| e) Designated liaison employee is a City resident | 1 | 1 | 1 | 1 |
| Section 2: Sub-Total of Points Possible | 7 | 5 | 5 | 5 |
| Section 3: Facility Plan | | | | |
| a) Business is formally associated with a non-retail cannabis or non-cannabis-related business in the City of Merced | 2 | 0 | 0 | 0 |
| b) Proposal includes daily inspection to ensure maintenance of the interior and exterior of the facility (i.e. free of trash, graffiti, etc.) | 2 | 2 | 2 | 2 |
| c) Location exceeds City parking requirements by 10% or more | 1 | 1 | 1 | 1 |
| d) Business is open more than five days a week at least 6 hours per day | 1 | 1 | 1 | 1 |
| e) Location exceeds minimum disabled parking requirements by 100% or more | 1 | 1 | 1 | 1 |
| f) Location is within an existing building or facility with an ability to be open for business within 6 months of approval of the CCBP by the City | 1 | 1 | 1 | 1 |
| Section 3: Sub-Total of Points Possible | 8 | 6 | 6 | 6 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-25R ("Valley Pure") at 1180 Olivewood

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 4: Standards and Procedures for the Safe Operation of Facilities: | | | | |
| a) Proposal includes documented employee safety training program | 1 | 1 | 1 | 1 |
| b) Proposal includes documented employee cannabis educational training program | 1 | 1 | 1 | 1 |
| c) Business Plan includes enhanced security measures, including at least three of the following: panic buttons, dye packets, bulletproof window film (with break strength of 400 lbs. per inch or better), a UL-approved safe with a fire rating that is 2-hour 1700 degrees F or better with a complex locking device; motion sensing lighting; or other enhanced security measures acceptable to the City. (0 to 4 points to be awarded at the discretion of the City Selection Committee.) | 0 to 4 | 3 | 4 | 4 |
| d) Proposal includes climate controlled environment | 1 | 1 | 1 | 1 |
| e) Proposal includes plan for disposal of all solid waste based on best practices of State | 1 | 1 | 1 | 1 |
| f) Proposal includes a comprehensive documented process for 24-hour minimum response time to cannabis product recall notifications | 2 | 2 | 2 | 2 |
| g) Proposal includes more than one on-site security guard during business hours | 2 | 0 | 0 | 0 |
| h) Proposal includes plans and procedures for how all cannabis products on the premises or held by the applicant have met the testing requirements as defined by the State | 1 | 1 | 1 | 1 |
| i) Proposal includes a separate lobby area where identification is checked to ensure that only qualified individuals gain access to separate, locked areas where cannabis products are displayed | 2 | 2 | 2 | 2 |
| j) Proposal includes electronic storage of required records of sales, delivery manifests, patient information (if medicinal and required by State), inventory, etc., which can be provided to City personnel upon request | 2 | 2 | 2 | 2 |
| k) Proposal includes participation in web-based public safety application or equivalent that provides law enforcement with confirmation of local and state licenses | 1 | 0 | 0 | 0 |
| l) Proposal includes any proposed "green" business practices relating to energy and climate, water conservation, and materials/waste storage | 1 | 1 | 1 | 1 |
| m) Proposal includes secured loading/unloading area for deliveries | 1 | 0 | 0 | 0 |
| Section 4: Sub-Total of Points Possible | 20 | 15 | 16 | 16 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-25R ("Valley Pure") at 1180 Olivewood

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 5: Prior Experience in Business Ownership and Management | | | | |
| a) Combined prior experience of proposed owners is more than 3 years of verified successful management of any non-cannabis legal retail facility | 2 | 2 | 2 | 2 |
| b) Combined prior experience of proposed owners is more than 1 year and up to 3 years with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 2 | 2 | 2 | 2 |
| c) Combined prior experience of proposed owners is more than 3 years and up with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 3 | 3 | 3 | 3 |
| d) Above prior experience was obtained within the City or County of Merced | 3 | 0 | 0 | 0 |
| e) Above prior experience was obtained within 100 miles of the City of Merced | 1 | 0 | 0 | 0 |
| Section 5: Sub-Total of Points Possible | 11 | 7 | 7 | 7 |
| Section 6: Qualifications of Principals/Business Plan | | | | |
| a) At least one owner is a military veteran with an honorable discharge | 1 | 0 | 0 | 0 |
| b) At least one owner is a full-time resident of the County of Merced | 1 | 0 | 0 | 0 |
| c) At least one owner is a full-time resident of the City of Merced | 2 | 0 | 0 | 0 |
| d) Does the business qualify as a Disadvantaged Business Enterprise (DBE) as defined by the U.S. Department of Transportation? | 1 | 0 | 0 | 0 |
| e) Does the business have documented proof of access to at least \$150,000 in capital (or enough capital to pay all startup costs plus at least 3 months of operating costs)? | 3 | 3 | 3 | 3 |
| f) Does the business have documented proof of access to at least \$300,000 in capital (or enough capital to pay all startup costs plus at least 6 months of operating costs)? | 3 | 3 | 3 | 3 |
| g) Business Plan contain a valid pro forma for at least 3 years of operation | 2 | 2 | 2 | 2 |
| h) Business has documented agreements with cannabis distributors to supply products to their business | 2 | 2 | 2 | 2 |
| Section 6: Sub-Total of Points Possible | 15 | 10 | 10 | 10 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-25R ("Valley Pure") at 1180 Olivewood

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|--|-----------------------------------|---------------------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 7: Employee & Public Relations | | | | |
| a) The business promotes local hiring or provides incentives for City/County of Merced residents to work with the business | 2 | 2 | 2 | 2 |
| b) The business provides employee health benefits for all employees | 2 | 0 | 0 | 0 |
| c) The business employs more than 5 people full-time, not counting the owners or security personnel | 2 | 2 | 2 | 2 |
| d) Proposal includes an ongoing public information program to inform City residents of cannabis issues and proper/safe/legal use of cannabis products | 2 | 2 | 2 | 2 |
| Section 7: Sub-Total of Points Possible | 8 | 6 | 6 | 6 |
| Section 8: Community Benefits | | | | |
| a) Proposal includes benefits to the community, such as defined monetary contributions to local community organizations, or donating time to local community organizations, or any other proposed community benefit acceptable to the City. (0 to 5 points to be awarded at the discretion of the City Selection Committee.) | 0 to 5 | 1 | 3 | 1 |
| Section 8: Sub-Total of Points Possible | 5 | 1 | 3 | 1 |
| Section 9: Discretion of the City Selection Committee | | | | |
| a) 0 to 20 additional points may be awarded to a proposal for outstanding features, measures, or programs (above and beyond the minimum requirements) proposed in the Commercial Cannabis Business Permit Application at the discretion of the City Selection Committee. | 0 to 20 | 0 | 14 | 16 |
| Section 9: Sub-Total of Points Possible | 20 | 0 | 14 | 16 |
| TOTAL POINTS POSSIBLE | 100 | 56 | 73 | 73 |
| TOTAL OF SELECTION COMMITTEE SCORES | 202 | RANKING 15 | | |
| AVERAGE OF SELECTION COMMITTEE SCORES (Total ÷ 3) | 67.333 | | | |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-26R ("Tamcu Investments") at 227 W Main

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 1: Prioritize Medicinal Cannabis Access | | | | |
| a) Proposal for combined medicinal/adult use dispensary | 4 | 4 | 4 | 4 |
| b) Proposal for medicinal only dispensary | 3 | 0 | 0 | 0 |
| c) Proposal for non-medicinal/adult use dispensary only | 0 | 0 | 0 | 0 |
| d) Proposal includes Delivery Services | 2 | 2 | 2 | 2 |
| Section 1: Sub-Total of Points Possible | 6 | 6 | 6 | 6 |
| Section 2: Geographical Preference/Neighborhood Relations | | | | |
| a) Proposed locations is within 1,200 feet of local public transportation | 1 | 1 | 1 | 1 |
| b) Proposal includes a process and schedule for at least two public outreach meetings per year that meet City approval | 2 | 2 | 2 | 2 |
| c) Business plan includes a schedule for communication and receiving feedback from all entities within 300 feet of the business at least two times a year | 2 | 2 | 2 | 2 |
| d) Proposal includes the appointment of an employee as a designated liaison with the neighborhood | 1 | 1 | 1 | 1 |
| e) Designated liaison employee is a City resident | 1 | 1 | 1 | 1 |
| Section 2: Sub-Total of Points Possible | 7 | 7 | 7 | 7 |
| Section 3: Facility Plan | | | | |
| a) Business is formally associated with a non-retail cannabis or non-cannabis-related business in the City of Merced | 2 | 2 | 2 | 2 |
| b) Proposal includes daily inspection to ensure maintenance of the interior and exterior of the facility (i.e. free of trash, graffiti, etc.) | 2 | 2 | 2 | 2 |
| c) Location exceeds City parking requirements by 10% or more | 1 | 1 | 1 | 1 |
| d) Business is open more than five days a week at least 6 hours per day | 1 | 1 | 1 | 1 |
| e) Location exceeds minimum disabled parking requirements by 100% or more | 1 | 1 | 1 | 1 |
| f) Location is within an existing building or facility with an ability to be open for business within 6 months of approval of the CCBP by the City | 1 | 1 | 1 | 1 |
| Section 3: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-26R ("Tamcu Investments") at 227 W Main

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 4: Standards and Procedures for the Safe Operation of Facilities: | | | | |
| a) Proposal includes documented employee safety training program | 1 | 1 | 1 | 1 |
| b) Proposal includes documented employee cannabis educational training program | 1 | 1 | 1 | 1 |
| c) Business Plan includes enhanced security measures, including at least three of the following: panic buttons, dye packets, bulletproof window film (with break strength of 400 lbs. per inch or better), a UL-approved safe with a fire rating that is 2-hour 1700 degrees F or better with a complex locking device; motion sensing lighting; or other enhanced security measures acceptable to the City. (0 to 4 points to be awarded at the discretion of the City Selection Committee.) | 0 to 4 | 1 | 4 | 2 |
| d) Proposal includes climate controlled environment | 1 | 1 | 1 | 1 |
| e) Proposal includes plan for disposal of all solid waste based on best practices of State | 1 | 1 | 1 | 1 |
| f) Proposal includes a comprehensive documented process for 24-hour minimum response time to cannabis product recall notifications | 2 | 2 | 2 | 2 |
| g) Proposal includes more than one on-site security guard during business hours | 2 | 0 | 0 | 0 |
| h) Proposal includes plans and procedures for how all cannabis products on the premises or held by the applicant have met the testing requirements as defined by the State | 1 | 1 | 1 | 1 |
| i) Proposal includes a separate lobby area where identification is checked to ensure that only qualified individuals gain access to separate, locked areas where cannabis products are displayed | 2 | 2 | 2 | 2 |
| j) Proposal includes electronic storage of required records of sales, delivery manifests, patient information (if medicinal and required by State), inventory, etc., which can be provided to City personnel upon request | 2 | 2 | 2 | 2 |
| k) Proposal includes participation in web-based public safety application or equivalent that provides law enforcement with confirmation of local and state licenses | 1 | 0 | 0 | 0 |
| l) Proposal includes any proposed "green" business practices relating to energy and climate, water conservation, and materials/waste storage | 1 | 1 | 1 | 1 |
| m) Proposal includes secured loading/unloading area for deliveries | 1 | 0 | 0 | 0 |
| Section 4: Sub-Total of Points Possible | 20 | 13 | 16 | 14 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-26R ("Tamcu Investments") at 227 W Main

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 5: Prior Experience in Business Ownership and Management | | | | |
| a) Combined prior experience of proposed owners is more than 3 years of verified successful management of any non-cannabis legal retail facility | 2 | 2 | 2 | 2 |
| b) Combined prior experience of proposed owners is more than 1 year and up to 3 years with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 2 | 0 | 0 | 0 |
| c) Combined prior experience of proposed owners is more than 3 years and up with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 3 | 0 | 0 | 0 |
| d) Above prior experience was obtained within the City or County of Merced | 3 | 3 | 3 | 3 |
| e) Above prior experience was obtained within 100 miles of the City of Merced | 1 | 1 | 1 | 1 |
| Section 5: Sub-Total of Points Possible | 11 | 6 | 6 | 6 |
| Section 6: Qualifications of Principals/Business Plan | | | | |
| a) At least one owner is a military veteran with an honorable discharge | 1 | 0 | 0 | 0 |
| b) At least one owner is a full-time resident of the County of Merced | 1 | 1 | 1 | 1 |
| c) At least one owner is a full-time resident of the City of Merced | 2 | 2 | 2 | 2 |
| d) Does the business qualify as a Disadvantaged Business Enterprise (DBE) as defined by the U.S. Department of Transportation? | 1 | 1 | 1 | 1 |
| e) Does the business have documented proof of access to at least \$150,000 in capital (or enough capital to pay all startup costs plus at least 3 months of operating costs)? | 3 | 3 | 3 | 3 |
| f) Does the business have documented proof of access to at least \$300,000 in capital (or enough capital to pay all startup costs plus at least 6 months of operating costs)? | 3 | 0 | 0 | 0 |
| g) Business Plan contain a valid pro forma for at least 3 years of operation | 2 | 2 | 2 | 2 |
| h) Business has documented agreements with cannabis distributors to supply products to their business | 2 | 0 | 0 | 0 |
| Section 6: Sub-Total of Points Possible | 15 | 9 | 9 | 9 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-26R ("Tamcu Investments") at 227 W Main

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|--|-----------------------------------|---------------------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 7: Employee & Public Relations | | | | |
| a) The business promotes local hiring or provides incentives for City/County of Merced residents to work with the business | 2 | 2 | 2 | 2 |
| b) The business provides employee health benefits for all employees | 2 | 2 | 2 | 2 |
| c) The business employs more than 5 people full-time, not counting the owners or security personnel | 2 | 2 | 2 | 2 |
| d) Proposal includes an ongoing public information program to inform City residents of cannabis issues and proper/safe/legal use of cannabis products | 2 | 2 | 2 | 2 |
| Section 7: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |
| Section 8: Community Benefits | | | | |
| a) Proposal includes benefits to the community, such as defined monetary contributions to local community organizations, or donating time to local community organizations, or any other proposed community benefit acceptable to the City. (0 to 5 points to be awarded at the discretion of the City Selection Committee.) | 0 to 5 | 2 | 0 | 1 |
| Section 8: Sub-Total of Points Possible | 5 | 2 | 0 | 1 |
| Section 9: Discretion of the City Selection Committee | | | | |
| a) 0 to 20 additional points may be awarded to a proposal for outstanding features, measures, or programs (above and beyond the minimum requirements) proposed in the Commercial Cannabis Business Permit Application at the discretion of the City Selection Committee. | 0 to 20 | 5 | 10 | 8 |
| Section 9: Sub-Total of Points Possible | 20 | 5 | 10 | 8 |
| TOTAL POINTS POSSIBLE | 100 | 64 | 70 | 67 |
| TOTAL OF SELECTION COMMITTEE SCORES | 201 | RANKING 16 | | |
| AVERAGE OF SELECTION COMMITTEE SCORES (Total ÷ 3) | 67.000 | | | |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-29R ("Nourish Health Merced") at 221 W Main

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 1: Prioritize Medicinal Cannabis Access | | | | |
| a) Proposal for combined medicinal/adult use dispensary | 4 | 4 | 4 | 4 |
| b) Proposal for medicinal only dispensary | 3 | 0 | 0 | 0 |
| c) Proposal for non-medicinal/adult use dispensary only | 0 | 0 | 0 | 0 |
| d) Proposal includes Delivery Services | 2 | 2 | 2 | 2 |
| Section 1: Sub-Total of Points Possible | 6 | 6 | 6 | 6 |
| Section 2: Geographical Preference/Neighborhood Relations | | | | |
| a) Proposed locations is within 1,200 feet of local public transportation | 1 | 1 | 1 | 1 |
| b) Proposal includes a process and schedule for at least two public outreach meetings per year that meet City approval | 2 | 2 | 2 | 2 |
| c) Business plan includes a schedule for communication and receiving feedback from all entities within 300 feet of the business at least two times a year | 2 | 2 | 2 | 2 |
| d) Proposal includes the appointment of an employee as a designated liaison with the neighborhood | 1 | 1 | 1 | 1 |
| e) Designated liaison employee is a City resident | 1 | 1 | 1 | 1 |
| Section 2: Sub-Total of Points Possible | 7 | 7 | 7 | 7 |
| Section 3: Facility Plan | | | | |
| a) Business is formally associated with a non-retail cannabis or non-cannabis-related business in the City of Merced | 2 | 2 | 2 | 2 |
| b) Proposal includes daily inspection to ensure maintenance of the interior and exterior of the facility (i.e. free of trash, graffiti, etc.) | 2 | 2 | 2 | 2 |
| c) Location exceeds City parking requirements by 10% or more | 1 | 1 | 1 | 1 |
| d) Business is open more than five days a week at least 6 hours per day | 1 | 1 | 1 | 1 |
| e) Location exceeds minimum disabled parking requirements by 100% or more | 1 | 1 | 1 | 1 |
| f) Location is within an existing building or facility with an ability to be open for business within 6 months of approval of the CCBP by the City | 1 | 1 | 1 | 1 |
| Section 3: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-29R ("Nourish Health Merced") at 221 W Main

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 4: Standards and Procedures for the Safe Operation of Facilities: | | | | |
| a) Proposal includes documented employee safety training program | 1 | 1 | 1 | 1 |
| b) Proposal includes documented employee cannabis educational training program | 1 | 1 | 1 | 1 |
| c) Business Plan includes enhanced security measures, including at least three of the following: panic buttons, dye packets, bulletproof window film (with break strength of 400 lbs. per inch or better), a UL-approved safe with a fire rating that is 2-hour 1700 degrees F or better with a complex locking device; motion sensing lighting; or other enhanced security measures acceptable to the City. (0 to 4 points to be awarded at the discretion of the City Selection Committee.) | 0 to 4 | 4 | 4 | 4 |
| d) Proposal includes climate controlled environment | 1 | 1 | 1 | 1 |
| e) Proposal includes plan for disposal of all solid waste based on best practices of State | 1 | 1 | 1 | 1 |
| f) Proposal includes a comprehensive documented process for 24-hour minimum response time to cannabis product recall notifications | 2 | 2 | 2 | 2 |
| g) Proposal includes more than one on-site security guard during business hours | 2 | 2 | 2 | 2 |
| h) Proposal includes plans and procedures for how all cannabis products on the premises or held by the applicant have met the testing requirements as defined by the State | 1 | 1 | 1 | 1 |
| i) Proposal includes a separate lobby area where identification is checked to ensure that only qualified individuals gain access to separate, locked areas where cannabis products are displayed | 2 | 2 | 2 | 2 |
| j) Proposal includes electronic storage of required records of sales, delivery manifests, patient information (if medicinal and required by State), inventory, etc., which can be provided to City personnel upon request | 2 | 2 | 2 | 2 |
| k) Proposal includes participation in web-based public safety application or equivalent that provides law enforcement with confirmation of local and state licenses | 1 | 0 | 0 | 0 |
| l) Proposal includes any proposed "green" business practices relating to energy and climate, water conservation, and materials/waste storage | 1 | 1 | 1 | 1 |
| m) Proposal includes secured loading/unloading area for deliveries | 1 | 1 | 1 | 1 |
| Section 4: Sub-Total of Points Possible | 20 | 19 | 19 | 19 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-29R ("Nourish Health Merced") at 221 W Main

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 5: Prior Experience in Business Ownership and Management | | | | |
| a) Combined prior experience of proposed owners is more than 3 years of verified successful management of any non-cannabis legal retail facility | 2 | 2 | 2 | 2 |
| b) Combined prior experience of proposed owners is more than 1 year and up to 3 years with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 2 | 0 | 0 | 0 |
| c) Combined prior experience of proposed owners is more than 3 years and up with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 3 | 0 | 0 | 0 |
| d) Above prior experience was obtained within the City or County of Merced | 3 | 3 | 3 | 3 |
| e) Above prior experience was obtained within 100 miles of the City of Merced | 1 | 1 | 1 | 1 |
| Section 5: Sub-Total of Points Possible | 11 | 6 | 6 | 6 |
| Section 6: Qualifications of Principals/Business Plan | | | | |
| a) At least one owner is a military veteran with an honorable discharge | 1 | 1 | 1 | 1 |
| b) At least one owner is a full-time resident of the County of Merced | 1 | 1 | 1 | 1 |
| c) At least one owner is a full-time resident of the City of Merced | 2 | 2 | 2 | 2 |
| d) Does the business qualify as a Disadvantaged Business Enterprise (DBE) as defined by the U.S. Department of Transportation? | 1 | 1 | 1 | 1 |
| e) Does the business have documented proof of access to at least \$150,000 in capital (or enough capital to pay all startup costs plus at least 3 months of operating costs)? | 3 | 0 | 0 | 0 |
| f) Does the business have documented proof of access to at least \$300,000 in capital (or enough capital to pay all startup costs plus at least 6 months of operating costs)? | 3 | 0 | 0 | 0 |
| g) Business Plan contain a valid pro forma for at least 3 years of operation | 2 | 2 | 2 | 2 |
| h) Business has documented agreements with cannabis distributors to supply products to their business | 2 | 2 | 2 | 2 |
| Section 6: Sub-Total of Points Possible | 15 | 9 | 9 | 9 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-29R ("Nourish Health Merced") at 221 W Main

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|--|-----------------------------------|--------------------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 7: Employee & Public Relations | | | | |
| a) The business promotes local hiring or provides incentives for City/County of Merced residents to work with the business | 2 | 2 | 2 | 2 |
| b) The business provides employee health benefits for all employees | 2 | 2 | 2 | 2 |
| c) The business employs more than 5 people full-time, not counting the owners or security personnel | 2 | 2 | 2 | 2 |
| d) Proposal includes an ongoing public information program to inform City residents of cannabis issues and proper/safe/legal use of cannabis products | 2 | 2 | 2 | 2 |
| Section 7: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |
| Section 8: Community Benefits | | | | |
| a) Proposal includes benefits to the community, such as defined monetary contributions to local community organizations, or donating time to local community organizations, or any other proposed community benefit acceptable to the City. (0 to 5 points to be awarded at the discretion of the City Selection Committee.) | 0 to 5 | 5 | 3 | 4 |
| Section 8: Sub-Total of Points Possible | 5 | 5 | 3 | 4 |
| Section 9: Discretion of the City Selection Committee | | | | |
| a) 0 to 20 additional points may be awarded to a proposal for outstanding features, measures, or programs (above and beyond the minimum requirements) proposed in the Commercial Cannabis Business Permit Application at the discretion of the City Selection Committee. | 0 to 20 | 15 | 14 | 14 |
| Section 9: Sub-Total of Points Possible | 20 | 15 | 14 | 14 |
| TOTAL POINTS POSSIBLE | 100 | 83 | 80 | 81 |
| TOTAL OF SELECTION COMMITTEE SCORES | 244 | RANKING 9 | | |
| AVERAGE OF SELECTION COMMITTEE SCORES (Total ÷ 3) | 81.333 | | | |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-30R ("Jiva Life") at 1020 W Main

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 1: Prioritize Medicinal Cannabis Access | | | | |
| a) Proposal for combined medicinal/adult use dispensary | 4 | 4 | 4 | 4 |
| b) Proposal for medicinal only dispensary | 3 | 0 | 0 | 0 |
| c) Proposal for non-medicinal/adult use dispensary only | 0 | 0 | 0 | 0 |
| d) Proposal includes Delivery Services | 2 | 2 | 2 | 2 |
| Section 1: Sub-Total of Points Possible | 6 | 6 | 6 | 6 |
| Section 2: Geographical Preference/Neighborhood Relations | | | | |
| a) Proposed locations is within 1,200 feet of local public transportation | 1 | 1 | 1 | 1 |
| b) Proposal includes a process and schedule for at least two public outreach meetings per year that meet City approval | 2 | 2 | 2 | 2 |
| c) Business plan includes a schedule for communication and receiving feedback from all entities within 300 feet of the business at least two times a year | 2 | 2 | 2 | 2 |
| d) Proposal includes the appointment of an employee as a designated liaison with the neighborhood | 1 | 1 | 1 | 1 |
| e) Designated liaison employee is a City resident | 1 | 1 | 1 | 1 |
| Section 2: Sub-Total of Points Possible | 7 | 7 | 7 | 7 |
| Section 3: Facility Plan | | | | |
| a) Business is formally associated with a non-retail cannabis or non-cannabis-related business in the City of Merced | 2 | 2 | 2 | 2 |
| b) Proposal includes daily inspection to ensure maintenance of the interior and exterior of the facility (i.e. free of trash, graffiti, etc.) | 2 | 2 | 2 | 2 |
| c) Location exceeds City parking requirements by 10% or more | 1 | 1 | 1 | 1 |
| d) Business is open more than five days a week at least 6 hours per day | 1 | 1 | 1 | 1 |
| e) Location exceeds minimum disabled parking requirements by 100% or more | 1 | 1 | 1 | 1 |
| f) Location is within an existing building or facility with an ability to be open for business within 6 months of approval of the CCBP by the City | 1 | 1 | 1 | 1 |
| Section 3: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-30R ("Jiva Life") at 1020 W Main

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 4: Standards and Procedures for the Safe Operation of Facilities: | | | | |
| a) Proposal includes documented employee safety training program | 1 | 1 | 1 | 1 |
| b) Proposal includes documented employee cannabis educational training program | 1 | 1 | 1 | 1 |
| c) Business Plan includes enhanced security measures, including at least three of the following: panic buttons, dye packets, bulletproof window film (with break strength of 400 lbs. per inch or better), a UL-approved safe with a fire rating that is 2-hour 1700 degrees F or better with a complex locking device; motion sensing lighting; or other enhanced security measures acceptable to the City. (0 to 4 points to be awarded at the discretion of the City Selection Committee.) | 0 to 4 | 4 | 3 | 4 |
| d) Proposal includes climate controlled environment | 1 | 1 | 1 | 1 |
| e) Proposal includes plan for disposal of all solid waste based on best practices of State | 1 | 1 | 1 | 1 |
| f) Proposal includes a comprehensive documented process for 24-hour minimum response time to cannabis product recall notifications | 2 | 2 | 2 | 2 |
| g) Proposal includes more than one on-site security guard during business hours | 2 | 2 | 2 | 2 |
| h) Proposal includes plans and procedures for how all cannabis products on the premises or held by the applicant have met the testing requirements as defined by the State | 1 | 1 | 1 | 1 |
| i) Proposal includes a separate lobby area where identification is checked to ensure that only qualified individuals gain access to separate, locked areas where cannabis products are displayed | 2 | 2 | 2 | 2 |
| j) Proposal includes electronic storage of required records of sales, delivery manifests, patient information (if medicinal and required by State), inventory, etc., which can be provided to City personnel upon request | 2 | 2 | 2 | 2 |
| k) Proposal includes participation in web-based public safety application or equivalent that provides law enforcement with confirmation of local and state licenses | 1 | 0 | 0 | 0 |
| l) Proposal includes any proposed "green" business practices relating to energy and climate, water conservation, and materials/waste storage | 1 | 1 | 1 | 1 |
| m) Proposal includes secured loading/unloading area for deliveries | 1 | 0 | 0 | 0 |
| Section 4: Sub-Total of Points Possible | 20 | 18 | 17 | 18 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-30R ("Jiva Life") at 1020 W Main

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|---|-----------------------------------|--------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 5: Prior Experience in Business Ownership and Management | | | | |
| a) Combined prior experience of proposed owners is more than 3 years of verified successful management of any non-cannabis legal retail facility | 2 | 2 | 2 | 2 |
| b) Combined prior experience of proposed owners is more than 1 year and up to 3 years with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 2 | 2 | 2 | 2 |
| c) Combined prior experience of proposed owners is more than 3 years and up with a verified Mutual Benefit Non-Profit Corporation for cannabis in compliance with California law and with proof of payment of taxes | 3 | 3 | 3 | 3 |
| d) Above prior experience was obtained within the City or County of Merced | 3 | 3 | 3 | 3 |
| e) Above prior experience was obtained within 100 miles of the City of Merced | 1 | 1 | 1 | 1 |
| Section 5: Sub-Total of Points Possible | 11 | 11 | 11 | 11 |
| Section 6: Qualifications of Principals/Business Plan | | | | |
| a) At least one owner is a military veteran with an honorable discharge | 1 | 1 | 1 | 1 |
| b) At least one owner is a full-time resident of the County of Merced | 1 | 1 | 1 | 1 |
| c) At least one owner is a full-time resident of the City of Merced | 2 | 0 | 0 | 0 |
| d) Does the business qualify as a Disadvantaged Business Enterprise (DBE) as defined by the U.S. Department of Transportation? | 1 | 1 | 1 | 1 |
| e) Does the business have documented proof of access to at least \$150,000 in capital (or enough capital to pay all startup costs plus at least 3 months of operating costs)? | 3 | 3 | 3 | 3 |
| f) Does the business have documented proof of access to at least \$300,000 in capital (or enough capital to pay all startup costs plus at least 6 months of operating costs)? | 3 | 3 | 3 | 3 |
| g) Business Plan contain a valid pro forma for at least 3 years of operation | 2 | 2 | 2 | 2 |
| h) Business has documented agreements with cannabis distributors to supply products to their business | 2 | 0 | 0 | 0 |
| Section 6: Sub-Total of Points Possible | 15 | 11 | 11 | 11 |

City of Merced
Merit Based Selection Criteria for Commercial Cannabis Business Permits
Scoring for CCBP #18-30R ("Jiva Life") at 1020 W Main

| <u>Description of Criteria:</u> | <u>Selection Committee Scores</u> | | | |
|--|-----------------------------------|--------------------------------|--------------------|--------------------|
| | <u>Points Possible</u> | <u>Reviewer #1</u> | <u>Reviewer #2</u> | <u>Reviewer #3</u> |
| Section 7: Employee & Public Relations | | | | |
| a) The business promotes local hiring or provides incentives for City/County of Merced residents to work with the business | 2 | 2 | 2 | 2 |
| b) The business provides employee health benefits for all employees | 2 | 2 | 2 | 2 |
| c) The business employs more than 5 people full-time, not counting the owners or security personnel | 2 | 2 | 2 | 2 |
| d) Proposal includes an ongoing public information program to inform City residents of cannabis issues and proper/safe/legal use of cannabis products | 2 | 2 | 2 | 2 |
| Section 7: Sub-Total of Points Possible | 8 | 8 | 8 | 8 |
| Section 8: Community Benefits | | | | |
| a) Proposal includes benefits to the community, such as defined monetary contributions to local community organizations, or donating time to local community organizations, or any other proposed community benefit acceptable to the City. (0 to 5 points to be awarded at the discretion of the City Selection Committee.) | 0 to 5 | 5 | 2 | 4 |
| Section 8: Sub-Total of Points Possible | 5 | 5 | 2 | 4 |
| Section 9: Discretion of the City Selection Committee | | | | |
| a) 0 to 20 additional points may be awarded to a proposal for outstanding features, measures, or programs (above and beyond the minimum requirements) proposed in the Commercial Cannabis Business Permit Application at the discretion of the City Selection Committee. | 0 to 20 | 10 | 12 | 16 |
| Section 9: Sub-Total of Points Possible | 20 | 10 | 12 | 16 |
| TOTAL POINTS POSSIBLE | 100 | 84 | 82 | 89 |
| TOTAL OF SELECTION COMMITTEE SCORES | 255 | RANKING 6 | | |
| AVERAGE OF SELECTION COMMITTEE SCORES (Total ÷ 3) | 85.000 | | | |